

Amendment-1 to "RFP 05/2018-10 dated 29/06/2018 for Selection of Vendor for Supply, Integration, Implementation, Maintenance and Support for Mobile Wallet Services in Canara Bank"

It is decided to amend the following in respect of the above RFP:

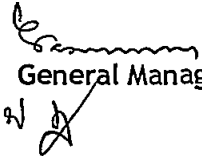
Sl. No.	Page No.	Clause No.	Existing	Amended
a.	19	24. Technical Evaluation Criteria:	24.2. Based on the scoring matrix as per ANNEXURE-13, each Bidder will be given certain marks. Only those Bidders scoring 85% (85 marks out of 100) or above in the technical evaluation criteria-scoring matrix and fulfilling the Technical Specification will be short-listed for commercial evaluation.	24.2. Based on the scoring matrix as per ANNEXURE-13, each Bidder will be given certain marks. Only those Bidders scoring <u>75% (75 marks out of 100)</u> or above in the technical evaluation criteria-scoring matrix and fulfilling the Technical Specification will be short-listed for commercial evaluation.
b.	40	Annexure-3 Eligibility Criteria Declaration Criteria no. c	<u>Eligibility Criteria:</u> Bidder must have Mobile Digital Wallet services deployed/available in Google/Apple stores on their own or partnership with at least one single entity with a customer/user base of 5 Million as on the date of the RFP. <u>Documents to be submitted:</u> Bidder has to submit the copy of the report sent to RBI.	<u>Eligibility Criteria:</u> Bidder must have Mobile Digital Wallet services deployed/available in Google/Apple stores on their own or partnership with at least one single entity with a customer/user base of <u>1 Million</u> as on the date of the RFP. <u>Documents to be submitted:</u> Bidder has to submit the copy of the report sent to RBI.
c.	40	Annexure-3 Eligibility Criteria Declaration Criteria no. d	<u>Eligibility Criteria:</u> Bidder should have a positive networth as on 31/03/2018and Bidder should also have Turnover of Rs.10 crores each year for the last to financial year (i.e. 2016-17 and 2017-18). <u>Documents to be submitted:</u> Audited balance Sheet for last 2 Years (i.e. 2016-17 and 2017-18).In case Balance sheet of 2017-18 is not audited as on the Date of Submission of Bid, Bidder has to submit Certificate from Chartered Accountant/Balance Sheet for 2017-18 duly signed by Chartered Accountant.	<u>Eligibility Criteria:</u> Bidder should have a positive net worth as on 31/03/2018 and Bidder should also have Turnover of <u>Rs.5 crores each year</u> for the last two financial year (i.e. 2016-17 and 2017-18). <u>Documents to be submitted:</u> Audited balance Sheet for last 2 Years (i.e. 2016-17 and 2017-18).In case Balance sheet of 2017-18 is not audited as on the Date of Submission of Bid, Bidder has to submit Certificate from Chartered Accountant/Balance Sheet for 2017-18 duly signed by Chartered Accountant."
d.	41	Annexure-3 Eligibility Criteria Declaration Criteria no. f	<u>Eligibility Criteria:</u> Bidders' solution should have minimum active merchant base of 2.5 lacs. <u>Documents to be submitted:</u> Bidder has to submit the Self-Certification to this effect.	<u>Eligibility Criteria:</u> Bidders' solution should have minimum active merchant base of <u>1.5 lacs.</u> <u>Documents to be submitted:</u> Bidder has to submit the Self-Certification to this effect.



e.	41	Annexure-3 Eligibility Criteria Declaration Criteria no. k	<u>Eligibility Criteria:</u> No single shareholder should have stake more than 35% in the company. <u>Documents to be submitted:</u> Bidder has to submit the Shareholding pattern of the company.	This Eligibility Criteria stands deleted.
f.	51	<u>Annexure-10</u> <u>Technical</u> <u>Requirements</u> <u>for Mobile</u> <u>Wallet Services</u> B. Functional Requirements:	17. Certification for all services.- Mandatory	RFP clause stands deleted.
g.	56	Annexure-13	Scoring Matrix	Amended Scoring Matrix (Annexure-13) is attached as Annexure.

All the other Instructions and Terms & Conditions of the above RFP remain unchanged.
Please take note of the above Amendments while submitting your response to the subject RFP.

Date: 12/07/2018
Place: Bengaluru


General Manager (IT) & CIO



Annexure-13

Scoring Matrix

SUB: RFP for Selection of vendor for Supply, integration, implementation, maintenance and support for Mobile Wallet Services in Canara Bank.

Ref: Your RFP 0x/2018-19 dated xx/06/2017

Sl. No.	Criteria	Evaluation Parameters	Max Marks	Documents submitted
1.	Annual Turnover during each last two financial years (i.e. 2016-17, 2017-18) Bidder has to provide Audited Balance Sheet for the last two financial years (i.e. 2016-17, 2017-18)	5 Crores to 10 Crores	2	
		More than 10 Crores and less than 25 Crores	4	
		More than 25 Crores and less than 50 Crores	8	
		More than 50 Crores	10	
2.	Existing Subscription of Mobile Wallet as on 30.06.2018 (As per <u>Annexure -13.2</u>)	1 Million to 2 Million	2	
		>2 to 3 Million	4	
		>3-5 Million	6	
		>5-7 Million	8	
		> 7-10 Million	10	
3.	Existing Merchant base (As per <u>Annexure -13.3</u>)	1.5 lacs to 2.5 lacs	4	
		> 2.5 lacs to 5 lacs	6	
		More than 5 lacs	8	
4.	Google/Apple/Windows Store rating of Existing Wallet Solution provided by Bidder	Up to 3.5	10	
		3.6 to 4	20	
		4.1 to 5	25	
5.	Bill payment Merchant Integration (Utility Bill, Fee, Donation, Pre-paid & Post-paid Mobile Payment, Landline Bill Payment, DTH/Cable TV, Broadband, Gas, Challan, Fastag, Toll, Insurance, Petrol, Mutual Fund, Municipal Payment etc. (As per <u>Annexure -13.5</u>)	Upto 50	2	
		51 to 100	5	
		101 to 200	10	
		Above 200	15	
6.	Online Shopping(e-Commerce) and other Merchant Integrations like Movies, Events, Amusement Parks etc. (As per <u>Annexure -13.6</u>)	upto 25	5	
		26-50	10	
		More than 50	15	
7.	Transport Ticket Booking Facilities (Flight/Bus/Railway/Cab/Local Transport/Other Transport Facilities (As per <u>Annexure -13.7</u>)	Upto 25	5	
		> 25 to 50	8	
		> 50	10	
8.	Technical Requirements for Mobile Wallet Services (Annexure 10) & Scope of Work (Annexure 11) - No. of parameters complied for 'Nice to have' compliance items	More than 2	1	
		More than 4	3	
		More than 6	5	
Total Marks			100	

Date

Signature with seal

Name :

Designation :



Annexure -13.2- Existing Subscription of Mobile Wallet as on 30.06.2018

Sl. No.	App Name	Android/iOS/Windows	No of Subscribers as on 30.06.2018	Partner, if any

Annexure-13.3- Existing Merchant base

Sl. No.	Category	Rural	Semi-Urban	Urban	Metro	Total
1(a).	e-Commerce-Merchant Site Integration	x	x	x	x	
1(b).	e-Commerce-Merchant App Integration	x	x	x	x	
2(a).	Utility Bills-Merchant Site Integration	x	x	x	x	
2(b).	Utility Bills-Merchant App Integration	x	x	x	x	
3.	Integration with Payment Aggregators such as billdesk etc.	x	x	x	x	
4.	Physical Establishments (Small Local Vendors, Shopping Malls, Shops at Airport/Railway Station/Bus Station etc.)					

Mention the no of Merchant Sites integration with the following details:

Sl. No.	Name of the Merchant	URL for website, if any	Technical Integration details	Address of the Merchant, if any	Activity performed by the Merchant

Annexure-13.5-Bill payment Merchant Integration

Sl. No.	Merchant Name	Category (Utility, Fee, Donation etc as per Annexure 13 Sl. No.5)	Merchant Integration Live Date	Usage (no. of Transactions till 30.06.2018)	Usage (amount of transactions 30.06.2018) in Lacs

Annexure-13.6-Online Shopping (e-Commerce) and other Merchant Integrations

Sl. No.	Merchant Name	Category (Shopping, Events, Amusement Parks etc as per Annexure 13 Sl. No.6)	Merchant Integration Live Date	Usage (no. of Transactions till 30.06.2018)	Usage (amount of transactions 30.06.2018) in lacs

Annexure-13.7-Transport Ticket Booking Facilities:

Sl. No.	Merchant Name	Category (Bus/Railway/Flight/Local Transport/Cab etc as per Annexure 13 Sl. No.7)	Merchant Integration Live Date	Usage (no. of Transactions till 30.06.2018)	Usage (amount of transactions 30.06.2018) in lacs

