

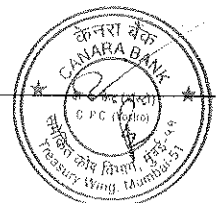
Amendment-1 to RFP "ITW/VOS/RFP-01/2019-20 DATED 29/06/2019 for SUPPLY, CUSTOMISATION, INSTALLATION & MAINTENANCE OF REMITTANCE SOFTWARE FOR VOSTRO OPERATIONS FOR PROCESSING OF CROSS-BORDER FOREIGN INWARD REMITTANCE"

It is decided to amend the following in respect of the above RFP:

Bid Schedule (Page No. 2)

Events	Existing	Amended
	Time & Date	Time & Date
Last Date of Submission of Bids	23/07/2019, Tuesday up to 3:00 PM	29/07/2019, Monday up to 3:00 PM
Date and time of Opening of Part A- Conformity to Eligibility Criteria.	23/07/2019, Tuesday 3:30 PM	29/07/2019, Monday 3:30 PM

Sr No	Page No	Clause No	Existing clause	Amended Clause
1.	51	Annexure - 3	Eligibility Criteria Declaration	Amended Eligibility Criteria Declaration is attached
2.	30	42.2.a	Stages: - Delivery of enterprise wide license for application software for CBRS with all mandatory requirement and 70% of the preferred requirement. Timelines:- Within 2 Weeks from date of acceptance of Purchase Order.	Stages: - Delivery of enterprise wide license for application software for CBRS with all mandatory requirement and 70% of the preferred requirement. Timelines: - Within 6 Weeks from date of acceptance of Purchase Order.
3.	31	42.2.c	Stages:- Customization of GUI/Process Flow/Document Management for the CBRS Application software as per the Bank's requirement Timelines:- Within 2 Weeks from the date of intimation from the Bank.	Stages:- Customization of GUI/Process Flow/Document Management for the CBRS Application software as per the Bank's requirement Timelines:- Within 8 Weeks from the date of intimation from the Bank.
4.	40	63.7.7	Migration of data from existing system to new system	This clause stands cancelled. There is no data migration involved.
5.	61	Annexure 10 Point 13	Facility to book Fx deals directly through integration with the bank's Fx rate provider, for eg. Reuters, Bloomberg, XE, bank's internal systems.	This clause stands cancelled.



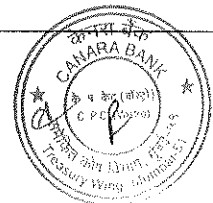
6.	61	Annexure 10 Point 14	Facility to integrate with the bank's various internal systems such as Compliance verification systems for transaction level monitoring & Treasury systems for managing deals booked	Facility to integrate with the bank's various internal systems such as Compliance verification systems for transaction level monitoring												
7.	73	Annexure 15	Experience in providing Centralised Software for Vostro Operations in a Bank Forex Integration/Centralization or other Foreign Exchange related project handled in the Banks	Experience in providing Centralised Software for Vostro Operations in a Bank Forex Integration/Centralization or other Foreign Exchange related project handled in the Banks												
			<table border="1"> <tr> <td>More than 5 assignments</td> <td>10</td> </tr> <tr> <td>3 to 5 assignments</td> <td>7</td> </tr> <tr> <td>Up to 3 assignments</td> <td>4</td> </tr> </table>	More than 5 assignments	10	3 to 5 assignments	7	Up to 3 assignments	4	<table border="1"> <tr> <td>More than 5 assignments</td> <td>10</td> </tr> <tr> <td>3 to 5 assignments</td> <td>7</td> </tr> <tr> <td>Up to 2 assignments</td> <td>4</td> </tr> </table>	More than 5 assignments	10	3 to 5 assignments	7	Up to 2 assignments	4
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8.	-	-	Present RFP is not having any clause regarding Purchase Preference	ADDENDUM IN RFP :- Government of India Guidelines on Purchase Preference applicable to Micro & Small Enterprises, Startup and Procurement through Local Suppliers (Make in India) as attached												
9.	79	Appendix - A	Instructions to be noted while preparing/submitting Part A-Conformity to Eligibility Criteria	Amended Instructions to be noted while preparing/submitting Part A-Conformity to Eligibility Criteria is attached.												

All the other Instructions and Terms & Conditions of the above RFP remain unchanged.

Please take note of the above Amendments while submitting your response to the subject RFP.

Date: 19/07/2019
Place: Mumbai


GENERAL MANAGER



Date

Signature with seal:

Name :

Designation :

Annexure-3
Amended Eligibility Criteria Declaration

[Note: These details should be on the letter head of Bidder and should be signed by an Authorized Signatory with Name and Seal of the Company]

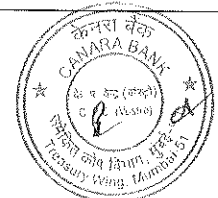
The Deputy General Manager
Canara Bank,
Technology Management Section,
Integrated Treasury Wing, 5th Floor, B Wing,
C 14 G Block, Bandra Kurla Complex,
Bandra East Mumbai 400 051 Maharashtra

SUB: RFP for Supply, Customization, Installation, Integration, Implementation, Support & implementation of Cross Border Remittance Solution in Canara Bank.

Ref: ITW/VOS/RFP-01/2019-20 dated 29.06.2019

We have carefully gone through the contents of the above referred RFP and furnish the following information relating to Eligibility Criteria.

Sl. No.	Eligibility Criteria	Documents to be submitted with this RFP	Bidder's Response
a.	The bidder should be registered company in India as per Companies Act and should be in operation for a period of at least 5 years as on date of RFP.	Copy of Certificate of Incorporation and Certificate of Commencement of business in case of Public Limited Company OR Certificate of Incorporation in case of Private Limited Company, issued by the Registrar of Companies.	
b.	The Bidder should have average annual turnover of Rs 2 crores in the last three financial years (i.e. 2016-17 ,2017-18,2018-19)	Certificate from the Statutory Auditor of the Company. (the documents certified by Chartered Accountants should mandatorily contain UDIN)	
c.	The Bidder should have positive Networth in each of the last three Financial years (i.e. 2016-17 ,2017-18,2018-19)	Certificate from the Statutory Auditor of the Company. (the documents certified by Chartered Accountants should mandatorily contain UDIN)	



d.	<p>The bidder shall be the Original Equipment Manufacturer (OEM) of the solution</p> <p style="text-align: center;">(OR)</p> <p>An Authorized Dealer</p>	<p>If the applicant is a Manufacturer, Bidder should have Manufacturing and testing facilities of international standards and should enclose the details of locations where the manufacturing and testing Facilities are available.</p> <p>If the bidder is an Authorized Dealer, an Authorization letter from their OEM to deal/market their product in India and it should be valid for a minimum period of 7 years from the date of submission of the Bid. Manufacturer/Dealer/Distributor Certificate.</p>	
e.	<p>The Bidder should have their support office in Mumbai or Bangalore.</p>	<p>Proof of address office in Mumbai or Bangalore The bidder should also submit the details viz. address, phone No., email ID and contact person name</p>	
f.	<p>The Bidder should have implemented CBRS Software for at least two Bank/Financial Institution up and running integrated with Core Banking Solution at multiple centres'.</p>	<p>Certificate of implementation from the Concerned Bank(s)/Institution as Specified.</p>	
g.	<p>The bidder should not be blacklisted by any Central/State Govt. departments/Public Sector Banks / Financial Institutions in India during the last 5 years</p>	<p>The Bidder should provide declaration in their letter head to this effect.</p>	

We confirm that the information furnished above is true and correct. We also note that, if there are any inconsistencies in the information furnished above, the bid is liable for rejection.

Date

Signature with seal

Name :

Designation :



Government of India Guidelines on Purchase Preference:-

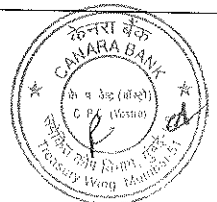
1. Micro & Small Enterprises [MSEs]:

Procurement through MSEs (Micro & Small Enterprises) will be done as per the Policy guidelines issued by the Ministry of Micro, Small & Medium Enterprises vide Gazette notification no. D.L.-33004/99 dated 23.03.2012 and as amended from time to time. Following are the conditions applicable as per the Government of India Guidelines

- 1.1. MSEs should provide proof of their being registered as MSE (indicating the Terminal Validity Date of their Registration) **for the item** under Tender/ RFP along with their offer, with any agency mentioned in the Notification, including:
 - 1.1.1. District Industries Centres or
 - 1.1.2. Khadi Village Industries Commission or
 - 1.1.3. Khadi & Village Industries Board or
 - 1.1.4. Coir Board or National Small Industries Corporation or
 - 1.1.5. Directorate of Handicrafts & Handloom or
 - 1.1.6. Any other body specified by the Ministry of Micro, Small & Medium Enterprises.
 - 1.1.7. For ease of registration of Micro and Small Enterprises (MSMEs), Ministry of MSE has started Udyog Aadhaar Memorandum which is an online registration system (free of cost) w.e.f. 18th September, 2015 and all Micro & Small Enterprises (MSEs) who are having Udyog Aadhaar Memorandum should also be provided all the benefits available for MSEs under the Public Procurement Policy for Micro and Small Enterprises (MSEs), Order 2012.
- 1.2. MSEs participating in tenders, quoting price within price band of L1+15% shall also be allowed to supply a portion of requirement by bringing down their price to L1 in a situation where L1 price is from someone other than MSE & such MSE shall be allowed to supply at least 20% of total tendered value. In case there are more than one MSEs within such price band and agree to bring down their price to L1, the 20% quantity is to be distributed proportionately among these Bidders.
- 1.3. MSEs are exempted from paying Application fee/cost & EMD, subject to furnishing of Valid certificate for claiming Exemption.
- 1.4. The Eligible MSEs who intend to match the L1 Price (ultimately decided by the Bank) shall indicate the willingness to match the L1 Price within 6 working days from the date of communication from the Bank to avail the purchase preference.
- 1.5. Bidder has to submit as self-declaration accepting that if they are awarded the contract and they fail to sign the contract, or to submit a performance security before the deadline defined in the RFP, they will be suspended for the period of three years from being eligible to submit Bids for contracts with Canara Bank as per Form PP-B.
- 1.6. The aforesaid Policy is meant for procurement of only goods produced and Services rendered by MSEs and not for any trading activities by them. An MSE unit will not get any Purchase Preference over any other MSE Unit.
- 1.7. The details are available on web site dcmsme.gov.in. Interested vendors are requested to go through the same for details.

2. Startup:

- 2.1. Applicable for Indian Bidders only as defined in gazette notification no. D.L.-33004/99 dated 11.04.2018 of Ministry of Commerce and Industry and as amended from time to time.
- 2.2. As mentioned in Section-II of O.M. No.F.20/2/2014-PPD(Pt.) dated 20.09.2016 of Procurement Policy Division, Department of Expenditure, Ministry of Finance on Prior turnover and prior experience, relaxations may be applicable for all Startups [whether Micro & Small Enterprises (MSEs) or otherwise] subject to meeting of the quality and technical specifications specified in tender document.



- 2.3. Further, the Startups are also exempted from submission of Tender Fee and EMDs.
- 2.4. For availing the relaxations, bidder is required to submit requisite certificate towards Startup enterprise registration issued by Department of Industrial Policy and Promotion, Ministry of Commerce and the certificate should be certified by the Chartered Accountant (not being an employee or a Director or not having any interest in the bidder's company/firm) and notary public with legible stamp.
- 2.5. Bidder has to submit as self-declaration accepting that if they are awarded the contract and they fail to sign the contract, or to submit a performance security before the deadline defined in the RFP, they will be suspended for the period of three years from being eligible to submit Bids for contracts with Canara Bank as per Form PP-B.

3. Procurement through Local Suppliers (Make in India):

Department of Industrial Policy and Promotion under Ministry of Commerce and Industry vide letter no. P-45021/2/2017-PP (BE-II) dated 28.05.2018 has notified revised guidelines to be followed to promote manufacturing and production of goods and services in India under "Make in India" initiative.

- 3.1. "Local Supplier" means a supplier or service provider whose product or service offered for procurement meets the minimum local content as prescribed under the aforesaid order or by the competent Ministries/Departments in pursuance of the aforesaid order.
- 3.2. The minimum local content shall be 50% in general (unless otherwise prescribed by the Nodal Ministry) and the margin of purchase preference shall be 20%.
- 3.3. For award of contract, the following clauses shall be applicable in addition to other provisions in the bidding document in this regard:
 - 3.3.1. In procurement of goods, services or works in respect of which the Nodal Ministry has communicated that there is sufficient local capacity and local competition, and where the estimated value of procurement is Rs. 50 lakhs or less, only local suppliers shall be eligible. If the estimated value of procurement of goods or services or works is more than Rs. 50 lakhs, the provisions of sub-paragraph 3.3.2 or 3.3.3, as the case may be, shall apply;
 - 3.3.2. In the procurements of goods or works which are not covered by paragraph 3.3.1 and which are divisible in nature, the following procedure shall be followed:
 - 3.3.2.1. Among all qualified bids, the lowest bid will be termed as L1. If L1 is from a local supplier, the contract for full quantity will be awarded to L1.
 - 3.3.2.2. If L1 bid is not from a local supplier, 50% of the order quantity shall be awarded to L1. Thereafter, the lowest bidder among the local suppliers, will be invited to match the L1 price for the remaining 50% quantity subject to the local supplier's quoted price falling within the margin of purchase preference, and contract for that quantity shall be awarded to such local supplier subject to matching the L1 price. In case such lowest eligible local supplier fails to match the L1 price or accepts less than the offered quantity, the next higher local supplier within the margin of purchase preference shall be invited to match the L1 price for remaining quantity and so on, and contract shall be awarded accordingly. In case, some quantity is still left uncovered on local suppliers, then such balance quantity may also be ordered on the L1 bidder.
 - 3.3.3. In procurement of goods or works not covered by sub-paragraph 3.3.1 and which are not divisible, and in procurement of services where the bid is evaluated on price alone, the following procedure shall be followed:
 - 3.3.3.1. Among all qualified bids, the lowest bid will be termed as L1. If L1 is from a local supplier, the contract will be awarded to L1.



- 3.3.3.2. If L1 bid is not from a local supplier, the lowest bidder among the local suppliers, will be invited to match L1 price subject to local supplier's quoted price falling within the margin of purchase preference, and the contract shall be awarded to such local supplier subject to matching L1 price.
- 3.3.3.3. In case such lowest eligible local supplier fails to match the L1 price, the local supplier with the next higher bid within the margin of purchase preference shall be invited to match the L1 price and so on and contract shall be awarded accordingly. In case none of the local suppliers within the margin of purchase preference matches the L1 price, then the contract may be awarded to the L1 bidder.
- 3.4. Purchase preference for domestic manufacturer/local supplier, methodology of its implementation, value addition to be achieved by domestic manufacturers, self-certification, compliance, monitoring and other terms & conditions shall be as per the aforesaid Guidelines/Notifications. The Guidelines may be treated as an integral part of the tender documents.
- 3.5. The preference to 'Public Procurement (Preference to Make in India) Order 2017' shall be subject to meeting technical specifications and full compliance of other terms and conditions of the RFP and Contract.
- 3.6. The Bidder quoting value upto Rs. 10 Crores shall be required to provide self-certification (as per Form PP-C) along with the bid that the item offered meets the minimum local content in terms of para 9(a) of the Public Procurement (Preference to Make in India) Order 2017. Bidder shall also submit the list of items / services to be procured from Indian manufacturers / service providers. Bidder has to provide the value & percentage of the local content in price bids.
- 3.7. If Bidder is quoting more than Rs. 10 Crores in their Commercial Proposal, then Bidder has to submit a certificate (as per Form PP-D) from statutory auditor of the company (in case bidder is a company) or from a practicing Cost Accountant or practicing Chartered Accountant (in case bidder is not a company) along with his bid in terms of para 9(a) of the Public Procurement (Preference to Make in India) Order 2017. Bidder has to provide the value & percentage of the local content in price bids.
- 3.8. False declarations will be in breach of the Code of Integrity under Rule 175(1)(i)(h) of the General Financial Rules issued by the Ministry of Finance for which a bidder or its successors can be debarred for up to two years as per Rule (iii) of the General Financial Rules along with such other actions as may be permissible under law.
- 3.9. All the relevant documents/information regarding claim for preferential treatment under this policy must be submitted along with offer by the tenderers. Post tender submission of these information/documents shall not be considered. Further firms seeking these considerations shall be completely responsible for the truthfulness and authenticity of their claim for these benefits.
- 3.10. **Ministry of Electronics and Information Technology (MeitY):**
In furtherance of the Public Procurement (Preference to Make in India) Order 2017 notified vide reference cited above, Ministry of Electronics and Information Technology, Government of India has notified ten (10) electronic products vide reference F.No.33(1)/2017-IPHW dated 14.09.2017.
- 3.10.1. Domestic Manufacturers are required to indicate the domestic value addition/Local Content in terms of Bill of Material (BoM) for the quoted products, in terms of aforesaid guidelines, in their bid. Bidders, claiming to bid in the status of domestic manufacturer/local supplier on behalf of domestic manufacturer are also required to give an undertaking in the format as given in MeitY Form-1.
- 3.11. **Department of Telecommunications (DoT):**
In furtherance of the Public Procurement (Preference to Make in India) Order 2017, Department of Telecommunications, Ministry of Communications, Government of India has



notified Thirty-Six (36) Telecom Products, Services and Works vide reference No. 18-10/2017-IP dated 29.08.2018.

- 3.11.1. Domestic Manufacturers are required to indicate the domestic value addition/Local Content in terms of Bill of Material (BoM) for the quoted products, in terms of aforesaid guidelines, in their bid. Bidders, claiming to bid in the status of domestic manufacturer/local supplier on behalf of domestic manufacturer are also required to give an undertaking in the format as given in DoT Form-1.
- 3.12. Canara Bank shall also have the authority to audit as well as witness production processes to certify the achievement of the requisite local content and/or to obtain complete back up calculation.
4. In case a bidder is eligible to seek benefit under Purchase PP-LC policy as well as PPP for MSE 2012, then the bidder should categorically seek benefits against only one of the two policies i.e. either PP-LC and MSE policy in Form PP-A. The option once exercised cannot be modified subsequently.
5. Purchase preference benefits shall be extended to the bidder based on the declared option subject to the bidder meeting the requirements contained in that purchase preference policy.
6. In case a MSEs bidder opts for purchase preference based on PP-LC, he shall not be entitled to claim purchase preference benefit available to MSE Bidders under PPP-2012. However, the exemptions from furnishing Bidding Document fee and Bid security/EMD shall continue to be available to MSE Bidders
7. For price matching opportunities and distribution of quantities among bidders (bidder's option to avail any one out of two applicable purchase preference policies, i.e., PP-LC-2017 or PPP-2012 will be considered), the precedence shall be in the following order:
 - 7.1 Public Procurement Policy for MSE 2012
 - 7.1. Purchase Preference linked with Local Content (PP-LC).

Note: following Appendixes are uploaded in Bank's website under URL: <http://www.canarabank.com/english/announcements/formats-of-important-rfp-tender-documents-of-integrated-treasury-wing/>

FORMS (Purchase Preference)	
FORM PP-A	Undertaking for Applicability of Purchase Preference Policy
FORM PP-B	Self-Declaration of MSEs and Startups
FORM PP-C	Undertaking by Bidder towards Mandatory Minimum LC (Local Content)
FORM PP-D	Certificate by Statutory Auditor of Bidder towards Mandatory Minimum LC
MeitY Form-1	Affidavit of Self Certification regarding Domestic Value Addition in an Electronic Product
DoT Form-1	Self-Certification regarding Local Content (LC) for Telecom Product, Services or Works



Note: - In the lieu of the above changes in eligibility criteria bidder need to submit amended appendix-A for those whom it is applicable.

Appendix-A

Instructions to be noted while preparing/submitted Part A- Conformity to Eligibility Criteria

The Proposal should be made in an organized, structured, and neat manner. Brochures / leaflets etc. should not be submitted in loose form. All the pages of the submitted bids should be filed and paginated (serially numbered) with seal and signature of the authorized signatory.

- 1) Index of all the documents submitted with page numbers.
- 2) Cost of Tender document by way of DD/ Exemption Certificate payable at Mumbai.
- 3) Earnest Money Deposit (EMD)/Bank Guarantee/ Exemption Certificate in lieu of EMD.
- 4) Power of Attorney / Authorization letter signed by the Competent Authority with the seal of the bidder's company / firm in the name of the person signing the tender documents.
- 5) Checklist as perAnnexure-1.
- 6) Bid Covering letter as perAnnexure-2.
- 7) Eligibility Criteria declaration with documentary proof in support of the Eligibility Criteria as perAnnexure-3.
- 8) Profile of the Company / Firm as perAnnexure-4.
- 9) Details of Offices/Branches/Service Centers as perAnnexure-5.
- 10) Track Record of Past Implementation Software for Government Business covering Name and addresses of major clients and email ids, telephone numbers (landline and mobile no), fax numbers of their contact executives etc as perAnnexure-7.
- 11) Non-Disclosure Agreement as perAnnexure-8.
- 12) Write up on the Work Experience / Expertise in Implementing Software for Government Business.
- 13) Signed integrity Pact as per Appendix-G.
- 14) Self-Declaration of MSEs/STARTUPS on their Letter Head as per FORM PP-B(if applicable)

