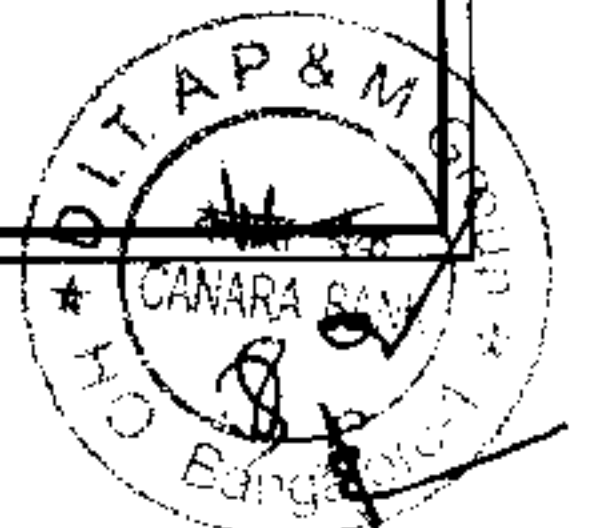




REQUEST FOR EXPRESSION OF INTEREST FOR

“EMPANELMENT OF SERVICE PROVIDERS OTHER THAN M/S BSNL & M/S MTNL FOR PROVISIONING, COMMISSIONING & MAINTENANCE OF WAN CONNECTIVITY OVER FIBER / COPPER/RF/WIRELESS AS LAST MILE SOLUTION TO ALL THE BRANCHES, OFFICES AND OFF SITE ATMS OF OUR BANK”

**Issued by: Canara Bank,
AP&M Group, 1st Floor,
DIT Wing, Naveen Complex,
14, MG Road, Bangalore -560 001**



Bid Details in Brief

Sl. No.	Description	Details
1.	EOI No.	EOI 05/2012-13
2.	Brief Description of the EOI	Empanelment of Service Providers other than M/S BSNL & M/S MTNL for Provisioning, Commissioning & Maintenance of WAN Connectivity over FIBER / COPPER/RF/WIRELESS as Last Mile Solution to all the Branches, Offices and off Site ATMS of our Bank
3.	Bank's Address for Communication and Submission of Tender	Deputy General Manager Canara Bank, AP&M Group, 1st Floor, DIT Wing, Naveen Complex, 14 MG Road, Bangalore -560 001 Tel - 080-25599788 Fax- 080-25596539 Email: hoditapm@canarabank.com Senior Manager, Asset Procurement & Management Group
4.	Date of Issue	14/03/2013, Thursday
5.	Last Date of Submission of Queries for Pre Bid Meeting	26/03/2013, Tuesday, 1.00 PM
6.	Date of Pre Bid Meeting	28/03/2013, Thursday, 3.00 PM
7.	Last Date of Submission of Bids	15/04/2013, Monday upto 3.00 PM
8.	Date of Opening of Bid	15/04/2013, Monday at 3.30 PM
9.	Application Fees (Not Refundable)	Rs. 10,000 /-
10.	Earnest Money Deposit(Refundable)	Rs. 5,00,000 /-
<p>This document can be downloaded from Bank's website http://www.canarabank.com/English/scripts/EOI.aspx. In that event, the bidders should pay the Application Fee for tender document by means of DD drawn on any scheduled Commercial Bank for the above amount in favour of Canara Bank, payable at Bangalore and submit the same along with the Bid document.</p>		



Disclaimer

The information contained in this Expression of Interest ("EOI") document or information provided subsequently to bidders or applicants whether verbally or in documentary form by or on behalf of Canara Bank (or Bank), is provided to the bidder(s) on the terms and conditions set out in this EOI document and all other terms and conditions subject to which such information is provided. This EOI document is not an agreement and is not an offer or invitation by Canara Bank to any parties other than the applicants who are qualified to submit the bids (hereinafter individually and collectively referred to as "Bidder" or "Bidders" respectively). The purpose of this EOI is to provide the Bidders with information to assist the formulation of their proposals. This EOI does not claim to contain all the information each Bidder require. Each Bidder may conduct its own independent investigations and analysis and is free to check the accuracy, reliability and completeness of the information in this EOI. Canara Bank makes no representation or warranty and shall incur no liability under any law, statute, rules or regulations as to the accuracy, reliability or completeness of this EOI. The information contained in the EOI document is selective and is subject to updating, expansion, revision and amendment. It does not purport to contain all the information that a Bidder require. Canara Bank does not undertake to provide any Bidder with access to any additional information or to update the information in the EOI document or to correct any inaccuracies therein, which may become apparent.

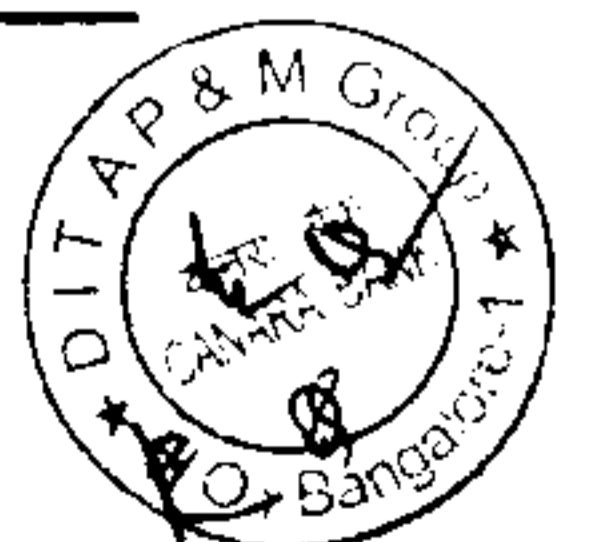
Canara Bank reserves the right of discretion to change, modify, add to or alter any or all of the provisions of this EOI and/or the bidding process, without assigning any reasons whatsoever. Such change will be published on the Bank's Website and it will become part and parcel of EOI.

Canara Bank in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information in this EOI. Canara Bank reserves the right to reject any or all the expression of interest / proposals received in response to this EOI document at any stage without assigning any reason whatsoever. The decision of Canara Bank shall be final, conclusive and binding on all the parties.



Abbreviations used in this Document:

Sl. No.	Abbreviation	Meaning
1.	EOI	Expression of Interest
2.	EMD	Earnest Money Deposit
3.	DD	Demand Draft
4.	DC	Data Centre
5.	DRC	Disaster Recovery Centre
6.	HO	Head Office
7.	POP	Point of Presence
8.	RF	Radio Frequency
9.	WAN	Wide Area Network
10.	NLD	National Long Distance
11.	MPLS	Multi Protocol Label Switching



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REQUEST FOR EXPRESSION OF INTEREST FOR EMPANELMENT OF SERVICE PROVIDERS OTHER THAN M/S BSNL & M/S MTNL FOR PROVISIONING, COMMISSIONING & MAINTENANCE OF WAN CONNECTIVITY OVER FIBER / COPPER/RF/WIRELESS AS LAST MILE SOLUTION TO ALL THE BRANCHES, OFFICES AND OFF SITE ATMS OF OUR BANK

A. INTRODUCTION

CANARA BANK, a premier Indian Public Sector Bank having Pan India presence, invites Expression of Interest for empanelment from leading service providers for provisioning, commissioning & maintenance of WAN connectivity over Fiber / Copper/RF/Wireless as last mile solution to all the branches, offices and off site ATMs of our Bank. Assignment involves provisioning & Commissioning of WAN connectivity and maintenance of WAN links, providing technical solution, network integration with existing Networking architecture & WAN devices like Routers, Switches etc to our corporate network.

Canara Bank invites reputed vendors having office at Bangalore to submit their "Expression of Interest" who fulfill the eligibility criteria as given below for providing turnkey WAN connectivity services to all the branches, offices and off site ATMs.

As the Bank intends to build up redundancy of service provider in its network, this EOI is restricted to service providers other than BSNL and MTNL, as the branches are currently connected through BSNL/MTNL MPLS Connectivity.

A vendor submitting the proposal in response to this EOI shall hereinafter be referred to as Bidder.

Bids from the bidders who are satisfying the Eligibility Criteria as per the EOI and not defaulted / Terminated in any of the Canara Bank's projects, handled by the bidder, will only be considered for evaluation.

Bidders with following credentials shall only respond to this invitation:

B. ELIGIBILITY CRITERIA

Sl. No.	Eligibility Criteria	Documents to be submitted with this EOI
1	The bidder must be a licensed NLD (National Long Distance) and Wireless service provider across India.	Copy of the NLD and other applicable licenses issued by Dept. of Telecommunications, Govt. of India
2	The bidder should have minimum 3 years experience (up to 31.12.2012) in WAN data connectivity provisioning across India.	The registration no. of the firm /company along with Sales Tax no. / Valid IT Certificate /Certificate of Incorporation. Proof of WAN connectivity service provisioning for 3 years.
3	The bidder should have representative office and officials authorized to deal with the Bank at Bangalore.	The bidder should provide the representative office address with contact details of authorized officials, to deal with the Bank.



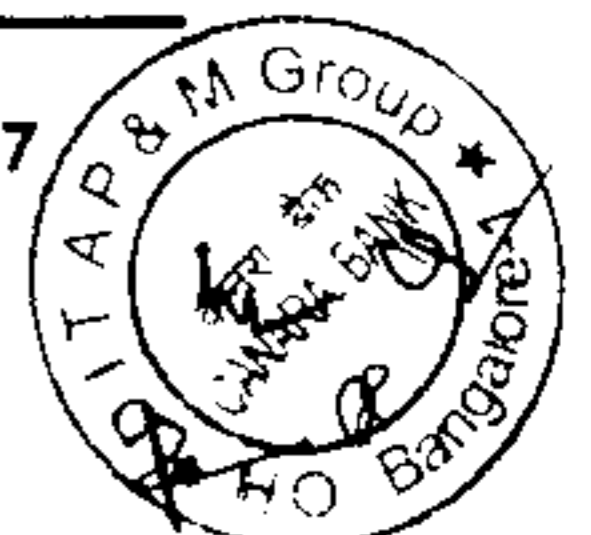
4	The bidder must have provided a minimum of 1000 connections across the country in multiple orders by using Leased Line/MPLS technology over fiber / copper as last mile, during the period from 01.01.2010 to 31.12.2012 for large corporate, Government Offices and Public Sector Units, in that bidder must have established WAN connectivity for more than 100 locations across the country in a single order, which may include other than fiber/copper last mile solutions.	Purchase Order Copies or Satisfactory Services letter from the Customers to be produced specifying the Technology and wired connectivity in the order/letter.
5	Fiber optic cable available across India, measured in kilometers should be more than 25,000 kilometers on bidder's own infrastructure.	Detailed documentation of the cable availability across various states of India along with the detailed cable layout is to be provided.
6	Bidder should have Minimum 80 Nos. MPLS POPs across India.	Necessary address & contact details to be submitted.
7	The Bidder should have a minimum annual turnover of Rs. 100 crores for the last three financial years.	1. The Bidder must produce a certificate from the Company's Chartered Accountant to this effect stating that the company has an annual turnover of Rs. 100 crores for the last three financial years. 2. Audited balance Sheet and Financial Statements for last 3 Financial Years.

Further, all bidders will have to submit the following:

Non Interest EMD for Rs 5,00,000/- (Refundable)	By way of DD favoring "Canara Bank" payable at Bangalore/ Bank Guarantee in lieu of EMD as per Annexure - 7. If the EMD is in the form of Bank Guarantee, the same should be valid for minimum period of 6 months from the last date of submission of offer with a claim period of 3 months.
Application fees for Rs10,000/- (Non Refundable)	By way of DD favoring "Canara Bank" payable at Bangalore.

* Failure to produce the documents as necessary proof along with the EMD and Application fee while submission of EOI proposal shall render the applicant ineligible for empanelment.

* The Bidder should submit separate DDs one each for EMD and Application Fee, if DDs are submitted.



C. SCOPE OF EMPANELMENT

1. The Empanelment would be for WAN connectivity on fiber / copper/RF/Wireless required at Bank's Head Office and HO Annex, Circle Offices, Data Centre, Disaster Recovery Centre and in Branches, offices, off site ATMs across the country.
2. The Empanelment would be for a period of One year. During Empanelment period, Bank will float limited tenders amongst the qualified empanelled vendors and seek responses for various requirements. Individual tender/s will contain detailed terms and conditions, instructions, location details and scope of work.
3. The bidder is expected to have their support centers and MPLS POPs, established by the bidder, in all the prominent places of India, as per Annexure -5.
4. List of support centers and MPLS POPs along with contact details are to be submitted along with the EOI. These details will be evaluated as Bidder's technical and support capabilities as detailed in Annexure -8.
5. During empanelment period, Bank reserves the right to de-empanel, If the service provided by the vendor is found to be unsatisfactory or if at any time it is found that the information provided for empanelment or for any tender is false or if irregularities shown by the vendor when applying for the tenders, the Bank reserves the right to remove such vendors from the empanelled list without giving any notice to the vendor in advance. Bank's decision will be final in this regard.
6. Empanelled Vendors not submitting their response continuously for 3 limited tenders may be de-listed from our empanelment list at the discretion of the Bank



D. EMPANELMENT PROCEDURE

The vendor will be empanelled as per the following process:

1. The Bank will scrutinize the Bid/s received to satisfy whether they are complete in all respect as per the requirement of EOI. Only those bidders who satisfy the eligibility criteria and have submitted the EMD and application will be shortlisted for empanelment.
2. Bank may seek clarifications during evaluation if required and the bidder has to respond to the bank against bank's clarifications and should submit the relevant proof/supporting documents for the clarifications. The requests for such clarification and the bidder's response will necessarily be in writing and it should be submitted with in the time stipulated by the Bank.
3. The Bank may, at its discretion, waive any minor non-conformity or any minor irregularity in this EOI. This waiver shall be binding on all the bidders and the Bank reserves the right for such waiver/s.
4. The bidder has to score minimum of 60 marks out of 100 in the Technical evaluation. The Technical evaluation sheet is provided in Annexure -8.
5. The bidder who has not defaulted / Terminated in any of the Canara Bank's projects, handled by the bidder, will only be considered for evaluation.
6. The empanelment will be valid for one year or it may continue till the completion of next empanelment process.

E. INSTRUCTIONS TO THE APPLICANTS

1. The response should be submitted in a structured format as per the checklist appended and it should be paginated. Each page of the application should be signed by person/s on behalf of the organization having necessary Authorisation / Power of Attorney to do so, duly affixing the company seal. Applications containing false or inadequate information are liable for rejection. (Copy of Power of Attorney or Authorization Letter from the company should be furnished along with the Bid)
2. Any alterations, erasures, overwriting, blanking out or discrepancies in figures etc may render the EOI submission as invalid.
3. A pre-Bid meeting of the intending bidders will be held at **03.00 PM** on **28th March, 2013** at Canara Bank, Conference Hall, II Floor, Naveen Complex, 14 M G Road, Bangalore - 560 001 to clarify any point/doubt raised by them in respect of this EOI. In case the Bank does not function on the aforesaid date due to unforeseen circumstances or Holiday under NI Act, then the pre-bid meeting will be held at 03:00 PM on the immediate next working day. No separate communication will be sent for this meeting. All communications regarding points requiring clarifications and any doubts shall be given in writing to the Deputy General Manager, DIT Wing, HO Bangalore by the intending bidders before **01.00 PM** on **Tuesday, 26th March, 2013**.



- 3.1 Authorized representatives of interested bidders shall be present during the scheduled time. The Bank shall clarify the queries during the pre-bid meeting and the replies along with the queries shall be uploaded in the Bank's website and no individual correspondence shall be made. No individual consultation shall be entertained.
4. The Sealed envelope containing the response to EOI along with the required documents shall be superscribed on the top of the envelope "Empanelment of WAN Service Providers in response to EOI-05/2012-13 dated 14/03/2013". The EOI response should be deposited in the Tender Box kept at Canara Bank, DIT Wing, First floor, Naveen Complex, 14 M G Road, Bangalore - 560 001, on or before Monday, 15th April, 2013, 03:00 PM. The responses will not be accepted directly.
5. The EOI responses should be addressed to:
- THE DEPUTY GENERAL MANAGER
CANARA BANK
ASSET PROCUREMENT & MANAGEMENT GROUP
DIT - WING, NAVEEN COMPLEX,
14, MG ROAD, BANGALORE - 560 001**
6. The EOI will be opened in the presence of the applicants on Monday, 15th April, 2013 at 3.30 PM at Canara Bank, 2nd Floor, Conference Hall, Naveen Complex, 14 M G Road, Bangalore. The applicant's representative may be present during the bid opening at our office address mentioned above well in time along with the authorization letter in hand from the company (as per Annexure-6). The applicants may note that no further notice in this regard will be given. Further, in case the Bank does not function on the aforesaid date due to unforeseen circumstances or Holiday under NI Act, then the EOI will be accepted up to 03.00 PM on the immediate next working day and EOIs will be opened at 03.30 PM at the same venue on the same day. The response not received in conformity with the above will not be evaluated.
7. The Expression of Interest is not an Offer by Canara Bank but an invitation to get the response from the interested bidders for short listing the bidders for Bank's requirements. No Contractual obligations whatsoever shall arise from the Expression of Interest Process.
8. The short listed applicants will be notified in due course. Only shortlisted applicants will be invited to participate in the tender for provisioning of WAN connectivity for all our Branches / offices and Off site ATMs In Our Bank. Assignment involves provisioning & Commissioning of WAN connectivity and maintenance of WAN links, providing technical solution, network integration with existing Networking architecture & WAN devices like Routers, Switches etc to our corporate network. No interim enquiries will be entertained. The decision taken by the Bank shall be final and no representation or correspondence shall be entertained.
9. Canara Bank reserves the right to accept / reject any or all expression of interest received in response to this advertisement without assigning any reasons, whatsoever.





10. The bidder shall furnish Non interest earning Earnest Money Deposit (EMD) of Rs. 5,00,000/- (Rupees Five Lakhs Only) by way of Demand Draft drawn on any scheduled bank in favour of Canara Bank, payable at Bangalore and should be kept along with the EOI.
11. In Case the EMD is submitted in the form of Bank Guarantee the same should be valid for the minimum period of 6 months from the last date for submission of offer. The format for submission of EMD in the form of Bank Guarantee is as per Annexure-7.
12. The EMD of the bidders will be returned on successful completion of the Empanelment process.
13. Non-submission of DD for Rs.10,000/- towards the cost of Application and EMD of Rs. 5,00,000/- for this EOI will render the EOI application submitted by the vendor as rejected.

F. RESPONSIBILITY FOR COMPLETENESS:

1. Any supplies and services which might not have been specifically mentioned in this EOI but are necessary for the design, engineering, and manufacturing, supply installation, testing commissioning, performances or completeness of the EOI shall be detailed for smooth and efficient operation and maintenance of the solution under Indian condition.
2. The Bidder shall be responsible for any discrepancies, errors and omissions in the drawing, or other information submitted by him irrespective of whether these have been approved, reviewed or otherwise accepted by the Bank or not. The Bidder shall take all corrective measures arising out of discrepancies, error and omissions in drawings and other information as mention above with in the time schedule.


DEPUTY GENERAL MANAGER

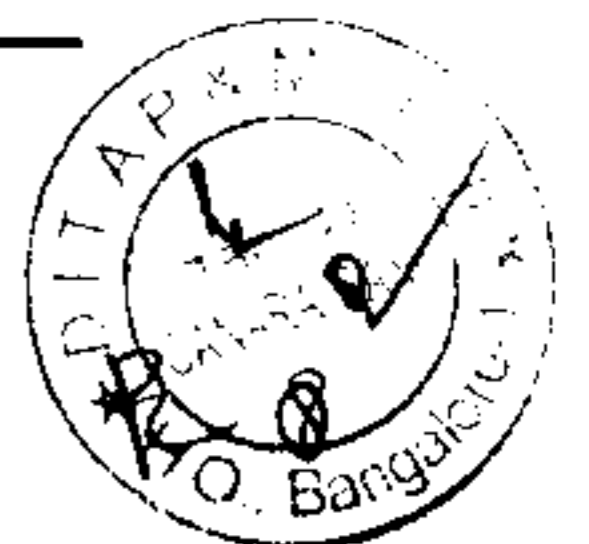


Annexure -1

CHECKLIST

The bidder shall confirm whether following are submitted in their bid. The bidder shall indicate the page no. where the details are furnished; otherwise, bid is liable for rejection.

Sl No	Details	Reference/Clause Nos	Complied & Submitted (Yes/No)	Page No. at which details are enclosed
1.	Covering Letter.	Annexure - 2		
2.	Applicant's Profile.	Annexure -3		
3.	List of major clients and the quantum of orders with approximate value executed to various organisations including Major PSU Banks and other financial institutions for the last 3 years.	Annexure -4		
4.	Details of WAN connectivity provided to banks operating in India for the last three years along with the list of locations covered on fiber/ copper/RF/Wireless.	Annexure -5		
5.	List of Service Support Details.	Annexure -5		
6.	Authorization letter format for Bid Opening (to be carried by the person who is authorized to attend the Bid opening).	Annexure-6		
7.	Copy of Power of Attorney or Authorization letter from the Company designating the authorized representative of the company for signing the bid document should be furnished along with the bid document.	Clause E-1, Page 9		
8.	Bank Guarantee Format.	Annexure -7		
9.	Three (3) Years Audited Balance sheet and financial statements and the certificate from the Company's Chartered Accountant stating that the company has an annual turnover of Rs. 100 crores.	Eligibility Criteria no. 7		
10.	EMD for Rs.500,000/- by Demand Draft favouring Canara Bank payable at Bangalore/Bank Guarantee as per.	Annexure -7		
11.	Compliance Statement.	Annexure -9		
12.	A Demand Draft of Rs.10,000/- (Non-Refundable) favoring Canara Bank payable at Bangalore towards Application Fee.	Clause -13 page no 11		
13.	Certificate of approval of ISO 9001 and above.	Annexure -3, Clause D-1		



14.	Details of Bidder's independent full fledged "Network Management Centre (NMC/NOC)", round the clock (24x7x365 basis) manned by skilled & technical manpower, for the efficient central & remote monitoring, configuration, diagnose, troubleshooting and performance management of backbone network and last mile network of customers.	Annexure 3, clause B-4		
15.	The documents in support of Eligibility Criteria, wherever required as mentioned in this EOI.	Clause B page 6		

Note: Failure to produce the necessary proof may render the applicant in-eligible for empanelment.

Dated this _____ day of _____ 2013

Signature with seal

Name:.....

Designation.....

16.	The Authorization letter as per format Annexure-6 is to be carried in person and shall not be placed inside the bid covers.	ENSURE
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Annexure - 2
Covering letter format

Offer Reference No:

Date:

To
The Deputy General Manager,
Canara Bank,
Asset Procurement & Management Group,
DIT, Naveen Complex, 14 M G Road,
Bangalore - 560 001
Karnataka

Dear Sir,

Sub: Empanelment of Service Providers other than M/S BSNL & M/S MTNL for Provisioning, Commissioning & Maintenance of WAN Connectivity over FIBER / COPPER/RF/WIRELESS as Last Mile Solution to all the Branches, Offices and off Site ATMS of our Bank.

EOI Ref: EOI 05/2012-13 DT: 14/03/2013

Having examined the EOI document including all Annexure the receipt of which is hereby duly acknowledged, we, the undersigned, offer to empanel our company to provisioning, commissioning & maintenance of WAN connectivity over Fiber/ Copper/RF/Wireless as last mile solution to all the branches, offices and off site ATMs of Canara Bank with the said EOI.

If our offer is accepted, we undertake for provisioning, commissioning & maintenance of WAN connectivity over Fiber/Copper/RF/Wireless last mile solution to all the branches, offices and off site ATMs of our Bank for the given period.

We enclose Demand Draft favouring 'Canara Bank payable at Bangalore'/Bank Guarantee as per annexure -7 for Rs. 5,00,000/- as EMD.

We agree to abide by and fulfill all the terms and conditions of the EOI and in default thereof, to forfeit and pay to you or your successors, or authorized nominees such sums of money as are stipulated in the conditions contained in EOI.

We enclose a list of clients in India (giving their full addresses) where the WAN connectivity over Fiber /Copper/RF/Wireless had been undertaken by us and now been completed by us and the name and addresses of our Bankers.

Our PAN number for Income Tax is _____.

We are registered with the Sales Tax/Service Tax authorities and our registration numbers are as follows.

Sales Tax/VAT Registration Number is _____.

Service Tax Registration Number is _____.



Our Bank Details

Name and Style of Bank Account:

Name of the Bank and Branch Address:

Account Number:

RTGS/NEFT Code:

We accept all the Instructions and Terms and Conditions of the subject EOI.

Dated this _____ day of _____ 2013

Signature with seal

Name:.....

Designation.....





Annexure-3
APPLICANT'S PROFILE

Sl. No.	Particulars	Details (at Page no.)
A	Profile	Proof to be enclosed wherever applicable
1	Name of the Applicant	
2	Status of Applicant (Company, Partnership, Prop., etc)	
3	Whether in technical collaboration with foreign company? If so give details	
4	Year of Establishment & Details of Registration	
5	Number of years in the business	
6	Number of years in WAN service provisioning over fiber/copper/RF/Wireless	
9	Address	
10	Telephone number	
11	Fax number	
12	Email Address	
13	Website address of the Company	
14	Key person (s) with contact details a) Head Office/ Registered Office b) Bangalore Office	
15	Authorized official with Name and designation for the EOI	
16	Sales Tax Number	
17	Income Tax Number	
18	3 Years Audited Balance sheet and financial statements	
19	Annual turnover for the last three years (certificate from Auditor).	
20	Net Sales (in respective currency) for the last three years (enclose proof)	
21	Enclose copies of Income Tax registration and last Income Tax clearance certificate	
B	Technical Experience and Expertise	
1	Write up on the Company's experience/expertise in provisioning, commissioning and maintenance of WAN connectivity covering technical skills, including network capability of the company, for WAN provisioning for the proposed WAN connectivity. The bidders are requested to furnish the proof in support of having implemented Network Integrated solutions and have to provide the following details: 1. Manpower strength 2. Technical expertise 3. Experience of executing large projects in India in recent past with project and client details 4. Support and other services rendered 5. Technical specifications of Network Integrated products.	



2	Whether technically well equipped to integrate with the existing Networking architecture of the Bank and installation and commissioning of WAN over fiber/copper/RF/Wireless and configuration of multiple WAN devices to the Routers/Switches etc.	
3	Technical details of various methodologies through which WAN connectivity has been extended to various Organizations/Banks.	
4	Write up on Bidder's independent full fledged "Network Management Centre (NMC/NOC)", round the clock (24x7x365 basis) manned by skilled & technical manpower, for the efficient central & remote monitoring, configuration, diagnose, troubleshooting and performance management of backbone network and last mile network of customers.	
C	Deployment capabilities	
1	No. of WAN connections established as on date in India by using Leased Line/MPLS technology.	
2	No. of WAN connections established in last 12 months in India by using Leased Line or MPLS technology.	
D	Certifications	
1	Copy of ISO 9001 and above.	
E	Details of personnel	
1	No. of Employees (Permanent / Under Contract) with Dept.-wise break-up [i.e. Production, Quality control, Marketing, Installation & Commissioning, Service, Spare parts, Administrative, etc]	
F	At Service Centres of the applicant all over India	
1	No. of skilled employees	
2	No. of unskilled employees	
3	No. of engineering employees	
4	No. of administrative employees	
5	List of special repair/ workshop facility available	
6	Any other information	

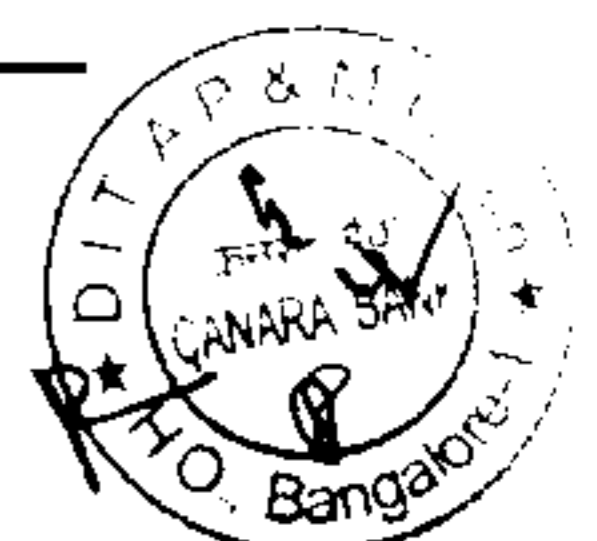
Wherever applicable submit documentary evidence to facilitate verification.

We hereby declare that the information submitted above is true to the best of our knowledge. We understand that in case any discrepancy is found in the information submitted by us our tender is liable to be rejected.

Date: _____ Signature with seal

Name:.....

Designation.....



Annexure - 4

LIST OF APPLICANT'S MAJOR CUSTOMERS IN LAST 3 YEARS AND REFERENCES

Sl. No.	Name and complete Postal Address of the Customer (Purchaser)	Name, Designation, Telephone, Fax, Telex Nos., e-mail address of the contact person (customer)	Nature and Description, Quantity of Goods supplied by the customer during last 3 years	Value of Goods supplied in last 3 years	Satisfactory Letter from customer to be Enclosed or Purchase Orders to be enclosed for the above References
1	2	3	4	5	6

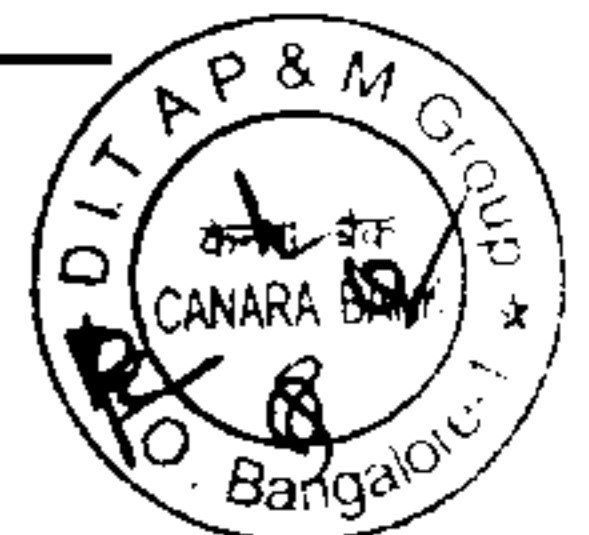
(Enclose necessary documentary proof)

Date:

Signature with seal

Name:.....

Designation.....



Annexure - 5

SERVICE SUPPORT DETAILS

Sl. No.	NAME OF THE BUSINESS CENTER	NAME OF THE SERVICE CENTER	ADDRESS AND TELEPHONE No's OF THE SERVICE AGENT SUPPORTING THE CENTER IN COL. 3	IN RESPECT OF COLUMN 4 PLEASE STATE WHETHER OWN BRANCH OR FRANCHISEE	STATUS OF OFFICE, WORKING DAYS AND HOURS	NUMBER OF NETWORK EXPERTS	NUMBER OF ADMINISTRATION STAFF	VALUE OF MINIMUM STOCK OF SPARES AVAILABLE AT ALL TIMES	LIST OF MODELS & TYPES OF LAN/WAN DEVICES AND PERIPHERALS SERVICED IN LAST 2 YEARS
1	2	3	4	5	6	7	8	9	10
1	Greater Mumbai								
2	Delhi								
3	Bangalore								
4	Kolkata								
5	Chennai								
6	Hyderabad								
7	Ahmedabad								
8	Pune								
9	Lucknow								
10	Chandigarh								
11	Jaipur								
12	Noida								
13	Patna								
14	Gurgaon								
15	Bhopal								
16	Vadodara								



17	Bhubaneswar									
18	Kochi									
19	Nagpur									
20	Kanpur									
21	Guwahati									
22	Thiruvananthapuram									
23	Indore									
24	Dehradun									
25	Coimbatore									
26	Ludhiana									
27	Visakhapatnam									
28	Surat									
29	Jalandhar									
30	Navi Mumbai									
31	Ghaziabad									
32	Ranchi									
33	Faridabad									
34	Thane									
35	Raipur									
36	Panchkula Urban Estate									
37	Varanasi									
38	Mangalore									
39	Amritsar									
40	Allahabad									
41	Bidhan Nagar									
42	Agra									



70	Thrissur								
71	Aurangabad								
72	Cuttack								
73	Margao								
74	Sambalpur								
75	Belgaum								
76	Shillong								
77	Tirupati								
78	Kozhikode								
79	Anand								
80	Ajmer								
81	Kota								
82	Puducherry								
83	Bhuj								
84	Bhavnagar								
85	Bareilly (MC)								
86	Aligarh								
87	Salem								
88	Durgapur								
89	Jamnagar								
90	Bhilai Nagar								
91	Rohtak								
92	Kukatpally								
93	Agartala								
94	Singrauli								
95	Guntur								
96	Mormugao								

97	Asansol								
98	Chaibasa								
99	Kolhapur								
100	Moradabad								

(Enclose necessary documentary proof)

Date:

Signature with seal

Name:.....

Designation.....



Annexure - 6

Authorization Letter Format

The Deputy General Manager
Canara Bank,
Asset Procurement & Management Group
DIT Wing
Naveen complex, 14 MG Road
Bangalore - 560 001

Date _____

Dear Sir,

Sub: Empanelment of Service Providers other than M/S BSNL & M/S MTNL for Provisioning, Commissioning & Maintenance of WAN Connectivity over FIBER / COPPER/RF/WIRELESS as Last Mile Solution to all the Branches, Offices and off Site ATMS of our Bank.

EOI Ref: EOI 05/2012-13 DT: 14/03/2013

This has reference to your above EOI for Empanelment of WAN service providers in Bank.

Mr. / Miss/Mrs. _____ is hereby authorized to attend the bid opening of the above EOI _____ DT: _____ on _____ on behalf of our organization.

The specimen signature is attested below:

Specimen Signature of Representative

Signature of Authorizing Authority

Name of Authorizing Authority



Annexure - 7

BANK GUARANTEE FORMAT FOR EARNEST MONEY DEPOSIT

To

.....
.....
.....
.....

WHEREAS _____(Name of Bidder) (hereinafter called "the Bidder" has submitted its Bid dated _____ (Date) for the execution of (Name of Contract) _____(hereinafter called "the Bid") in favour of _____ hereinafter called the "Beneficiary";

KNOW ALL MEN by these presents that we, _____(name of the issuing Bank), a body corporate constituted under the _____having its Head Office at _____amongst others a branch/office at _____ (hereinafter called "the Bank" are bound unto the Beneficiary for the sum of Rs _____(Rupees _____only) for which payment well and truly to be made to the said Beneficiary, the Bank binds itself, its successors and assigns by these presents;

THE CONDITION of this obligation is:

If the bidder withdraws or amends their offer of empanelment before finalization of empanelment by the Beneficiary.

We undertake to pay to the Beneficiary up to the above amount upon receipt of his first written demand without the Beneficiary having to substantiate his demand, provided that in his demand the Beneficiary will note that the amount claimed by him is due to him owing to the occurrence the above condition.

Notwithstanding anything contained herein

- i) Our liability under this Bank Guarantee shall not exceed Rs. _____ (Rupees _____only)
- ii) This Bank Guarantee is valid up to _____ and
- iii) We are liable to pay the guaranteed amount or any part thereof under this Bank Guarantee only and only if you serve upon us a written claim or demand on or before _____(mention period of guarantee as found under clause (ii) above plus claim period)

Dated _____day of _____2013

SIGNATURE OF THE BANK



Annexure-8

Technical Evaluation:
Detailed Evaluation parameters

Sl No	Evaluation Parameter	Marks	Max. Marks	Tot. Marks
1	Bidder must be an NLD and wireless service operator in India	5	5	
2	Bidder's incorporation and presence in India		5	
	More than 5 years	5		
	Between 3 years and 5 years	3		
3	Bidder must have office in Bangalore with authorized officials to deal with Bank	5	5	
4	Availability of support centers in all the prominent places of India, as per Annexure-5		25	
	For each location	0.25		
5	Implementation of WAN connectivity		15	
5.1	Total number of WAN connections over fiber/copper as last mile			
	More than 3000 locations	10		
	Between 1000 and 3000 locations	7		
5.2	Minimum single order locations on wire line/wireless as last mile			
	More than 200	5		
	Between 100 to 200	3		
6	Availability of MPLS POP in all the prominent places of India, as per Annexure-5		25	
	For each location	0.25		
7	Fiber optic cable presence across India		10	
	Cable Kilometers more than 50,000 Km	10		
	Cable Kilometers more than 25,000 Km & Less than 50,000 Km	8		
8	Annual turnover for the last 3 years		10	
	More than 200 crores per annum	10		
	Between 100 crores and 200 crores per annum	5		
Total			100	



Annexure-9

Compliance Statement

The Deputy General Manager
Canara Bank,
Asset Procurement & Management Group
DIT Wing
Naveen complex, 14 MG Road
Bangalore - 560 001

Date _____

Dear Sir,

Sub: Empanelment of Service Providers other than M/S BSNL & M/S MTNL for Provisioning, Commissioning & Maintenance of WAN Connectivity over FIBER / COPPER/RF/WIRELESS as Last Mile Solution to all the Branches, Offices and off Site ATMS of our Bank.

EOI Ref: EOI 05/2012-13 DT: 14/03/2013

Sl. No	Description	Complied Yes/No
1	Scope of Empanelment	
2	Empanelment procedure	
3	Instructions to the Applicants	

We hereby declare that the information submitted above is true to the best of our knowledge. We understand that in case any discrepancy is found in the information submitted by us our tender is liable to be rejected.

Date:

Signature with seal

Name:.....

Designation.....

