

Reply to Pre-bid queries pertaining to EOI on Financial Supply Chain Management (EOI 4/2011 dated 29.03.2011)

Sl. No.	Page No. of EOI	EOI Clause No.	Bank's Requirements as per EOI	Query raised by the Bidder	Bank's reply
1	3	A4	Bidder should have registered operating profits for the last three years	Can the Bidder present the Balance sheet and P & L account of its parent company	NO
2	3	A5	The software solution being offered should have been successfully implemented and working in at least one Bank	Is it okay if the solution has been implemented for subsidiaries of a Bank/Financial Institutions of Government of India Undertaking	NO
3	3	A3	Bidder must have a minimum turnover of Rs. 100 crores during last financial year in IT related business in India	1) We are a subsidiary, whether parent company turnover can be considered and relaxation in turnover can be afforded. 2) Whether the consortium partner turnover / profit would suffice.	NO
4	3	A6	The bidder should have at least 6 months of experience in implementing the End-to-end financial supply chain management software solution offered in at least one Bank	One of the consortium partner who is not the prime bidder has the experience. Whether this can be considered.	NO
5	4	B.b	Bank is required to access the application through its LAN/Wan and other constituents are required to access the application through secured Internet connection with 128 bit SSL encryption between Web server and the browsers	Request you to let us know the browsers that the bank would be using and also let us know the web server details.	These details will be shared with the selected bidder
6	5	B.d.i(f)	With or without recourse to Primary customer. Provision to maintain Direct or Indirect Limits on Primary Customer	With indirect limit we understand that it is setting up of limits on the buyer and disbursing funds to Supplier. Request your confirmation on our understanding.	1) Elaboration will be provided in the main RFP 2) The clause to be read as "With and/or without recourse to Primary Customer. Provision to maintain Direct and/or Indirect Limits on Primary Customer"

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7	5	B.d.iii	Integration/Interface with CBS	With regard to Integration with Limits module, CBS system and GL system we would like to know what are the different interfaces(API , web services etc) supported by these systems	These details will be shared with the selected bidder
8	5	B.d.iii(b)	Fool Proof EOD reconciliation methodology to ensure number of transactions and Total amount triggered during the day match between the application and the Core Banking System	Reconciliation process should check the transactions performed in the application with the amount triggered in CBS due to other transactions. Request your confirmation on our understanding.	The transactions triggered by the FSCM application should culminate as successful transactions in the CBS system. The reconciliation process should ensure that the no of transactions and amount involved as per the applications should be exactly same as the no of transactions and amount carried out in the CBS system.
9	5	B.d.iii(c)	Real Time synchronization between application and Core Banking system with Master data, including limits and Liabilities	Request you to let us know if synchronization of the application and Core Banking System with regard to Master data, Limits and Liabilities should be at runtime or during EOD process.	Runtime Basis for Limits and Liability. End of day for items mentioned in B.d.iii a.
10	5	B.d.iii	Integration/Interface with CBS	Interfacing is envisaged with the Bank's CBS, Payments Systems, Mail messaging & third party ERPs running in back-end. We solicit a brief on these systems that are presently with the Bank and extent of their coverage. This information will facilitate estimating the scope for interfacing requirements.	These details will be shared in the main RFP.
11	6	B.d.v.a	Event Based alerts through Email and SMS	Request you to let us know, if all the alerts need to follow a predefined workflow apart from event based transactions.	Yes. More details will be provided in the Functional Requirements part of the RFP
12	6	B.d.v.a	Event Based alerts through Email and SMS	With respect to mobile and SMS notifications, what are the key transactions for which the notifications are applicable	These details will be shared in the main RFP.

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13	6	B.d.iv	Other Interfaces	We understand that the proposed solution is expected to interface with a) Core Banking - for accounting b) ERP system c) RTGS/NEFT d) Mobile and SMS messaging system Please elaborate on the interfaces on a and b with reference to the interface touch points.	These details will be shared in the main RFP.
14	7	D1	The primary bidder will not be allowed to change the partner/associate member	Incase the primary bidder is the principal product company, does the bidder need to disclose Hardware and other 3rd party software partners along with the EOI response or can choose the partner post clarity in requirement/RFP stage. The exact requirement of all 3rd party softwares may be clear only at RFP stage and hence the clarification.	Original Application Software Vendor should be finalised and conveyed to the Bank in response to the EOI and cannot be changed later.
15		General		Will there be a requirement to migrate the existing transactions data from the current system used by Canara Bank	We presently do not have any Supply Chain Management Solution. As such, no migration activity is involved.
16		General		Could you please let us know the databases that Canara Bank is using for Financial Supply Chain Management?	We presently do not have any Supply Chain Management Solution.
17		General		Request you to let us know ,if the Payment details uploaded in CBS for disbursement is accepted/rejected then should it be handled at runtime or during EOD	Runtime.

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18		General		To ascertain the required scalability of the product including the number of concurrent users to be supported and data volumes to be handled. viz. (A) Present Transaction Volume (B) Indicative number of Concurrent Users (online portal - customers and bank back-office users) (C) Projected (On Y-O-Y Basis) Incremental Volume & Concurrent Users	These details will be shared in the main RFP.
19		General		Details as to the expected number of people to be trained with break-up for the number of End-users/DBAs/IT Personnel/Training to Trainers etc. and also a suggestive number of training batches to be conducted	These details will be shared in the main RFP.
20		General		We presume that the Credit limits of the Buyers & Suppliers that are presently maintained in the CBS of the bank & will continue to be maintained so while the SCF platform should interact with the CBS, exchange files and validate the limits & balance of those customers who are registered in the SCF platform. Is our understanding correct? Is there any Back-End system which function as a platform in between the CBS and SCF.	These details will be shared in the main RFP No Back-end-system presently. Interface between FSCM and CBS required. Details will be shared in the main RFP.
21		General		Whether the Bank is presently having a credit rating module and ratings of those customers who are registered with the SCF platform will be updated regularly on an on-going basis. On the other hand whether the SCF solution should get ratings from external agencies like ECGC, CRISIL etc or a credit risk rating module to be developed and deployed as per the requirement/specification of the Bank.	All master details pertaining to the supplier and buyers are to be maintained at FSCM application.

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22		General		Whether the bank is looking forward to have a loan origination & loan-flow process separately for handling SCF proposals and credit facilities.	These details will be shared in the main RFP
23		General		Bank's requirement as to multi-currency. Whether the bank is looking forward to have the SCF solution catering to the Internal trade initially and subsequently graduating to multi-currency transactions or proposing to have the same in one-go.	Presently we are looking at a solution with INR as the only currency.
24		General		What is the Implementation time and Go-Live schedule envisaged by Canara Bank	These details will be shared in the main RFP.
25		General		We understand that the proposed solution should be able to upload the transaction data in pre-defined file format. Does this refer to purchase order and invoice details, which other transaction data does this refer to and for what purposes?	These details will be shared in the main RFP.
26		General		What is the existing Core Banking System that is in place	Flexcube Retail and Flexcube Corporate of Oracle Financial Services (Formerly Iflex)
27		General		What is the current ERP system in place today	The Bank does not have any ERP system in place. However, the application should be able to Interface with the ERP systems of the Primary Customer. At this stage, it would not be possible to elaborate on the ERP systems being used by our Customers.
28		General		What is the current reporting tool that is being used. Do you have separate business intelligence unit to provide all BI analysis such as opportunities for cross-sell and up-sell. Do you need a comprehensive integrated business intelligence tool as a part of the proposed solution or a standard Report builder with facility to create reports?	Based on our Functional Requirements that will be shared along with our RFP, the Bidder may propose the solution that best suits our requirement.

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29		General		Please provide details on Transaction volumes per annum (Either current or in first year of usage)	These details will be shared in the main RFP.
30		General		Please provide details on Expected growth rate (of transactions) per annum	These details will be shared in the main RFP.
31		General		Are there any projections done for buyers / suppliers financials	These details will be shared in the main RFP.
32		General		What is the implementation time frame Canara Bank is looking at? When is the system expected to go live.	These details will be shared in the main RFP.

**R RAJENDRAN
DEPUTY GENERAL MANAGER**