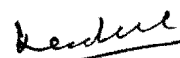


Reply to Pre Bid Queries submitted by the Bidders for EOI 02/10-11 dated 09.12.2010 for Empanelment of ATM Vendors for Supply, Installation, Commissioning and Maintenance of ATMs and its other peripherals

Sl. No.	Name of Vendor	EOI Clause	Page No.	Banks's Requirements	Queries/ Clarifications/ Amendments raised / requested by the bidders	Reply By the Bank
1	M/s HCL Infosystems Ltd.	Eligibility Criteria Sl. No.1	3	The Bidder should have national presence with minimum experience of 3 years (up to 31/03/2010) in the activity of supply installation and maintenance of ATMs including biometric ATM and its other peripherals.	As Most of the vendors have entered this segment in the last 2 yrs only increasing the competition and removing monopoly by few vendors. Hence request you to consider last 2yrs experience in ATM.	The Bidder should have national presence with minimum experience of 2 years (up to 31/03/2010) in the activity of supply installation and maintenance of ATMs including biometric ATM and its other peripherals.
2	M/s HCL Infosystems Ltd.	Eligibility Criteria Sl. No.3	3	The annual turnover of the Bidder should have been minimum Rs.50 Crore per year from ATMs and its peripherals alone during last three financial years.	We request you to consider last 2 Financial years turnover for this criteria with total turnover of 10cr. As your eligibility criteria no 4 is asking for only 150 ATMs in the last 12 months which will not amount to more than 5cr. This will help vendors like us to give healthy competition and ensure Bank gets value for money solutions from vendors.	The annual turnover of the Bidder should have been minimum Rs.10 Crore during the last year from ATMs and its peripherals alone.
3	M/s Lipi Data Systems Ltd.	Eligibility Criteria Sl. No.1	3	The Bidder should have national presence with minimum experience of 3 years (up to 31/03/2010) in the activity of supply installation and maintenance of ATMs including biometric ATM and its other peripherals.	Bidder should have national presence with minimum experience of 3 years (upto 31/03/2011),.....	The Bidder should have national presence with minimum experience of 2 years (up to 31/03/2010) in the activity of supply installation and maintenance of ATMs including biometric ATM and its other peripherals.
4	M/s Lipi Data Systems Ltd.	Eligibility Criteria Sl. No.3	3	The annual turnover of the Bidder should have been minimum Rs. 50 crore per year from ATMs and its peripherals alone during last three financial year	The annual turnover of the bidder should have been minimum Rs. 50 crore per year during last three financial year	The annual turnover of the Bidder should have been minimum Rs.10 Crore during the last year from ATMs and its peripherals alone.
5	M/s Lipi Data Systems Ltd.	Checklist - Sl. NO.4	7	3 Years Audited Balance sheet & profit and loss A/Cs. Certificate from the Company's Chartered Accountant stating that the company has an Annual Turnover of Rs. 50 crore from ATMs and its Peripherals alone shall be attached	3 Years Audited Balance sheet & profit and loss A/Cs. Certificate from the Company's Chartered Accountant stating that the company has an Annual Turnover of Rs. 50 crore	Last Years Audited Balance sheet & profit and loss A/Cs. Certificate from the Company's Chartered Accountant stating that the company has an Annual Turnover of Rs. 10 crore from ATMs and its Peripherals alone during the last year shall be attached.

Place: Bangalore

Date: 23.12.2010


 Deputy General Manager
