

**Amendment-1 to "RFP 21/2017-18 dated 17/11/2017 for Supply, Installation, Integration and Maintenance of Managed Network Switches under Rate Contract"**

It is decided to amend the following in respect of the above RFP:

Sl. No.	Page No.	Clause No.	Existing	Amended
a.	10	<u>9. Scope of Work</u>	<u>9.6.</u> The Bidder should ensure Wire Speed Performance of LAN.	This RFP Clause stands deleted.
b.	11	<u>9. Scope of Work</u>	<u>9.17.</u> All cables/ adapters required for installation of Network Switches should be provided by the bidder.	<u>9.17.</u> All cables/adapters ( <b>excluding LAN cables</b> ) required for installation of Network Switches should be provided by the bidder.
c.	28	<u>42. Delivery, Installation &amp; Commissioning and Acceptance</u>	<u>42.1. Delivery of Materials:</u> Delivery of materials should be within 6 weeks for Non-Road Permit Locations and 8 Weeks for Road Permit Locations for each ordered location/s from the date of intimation of locations. Please note that no extra charge / tax will be paid for those location/s where road permit is required. Bidder only has to arrange for road permit, taxes for road permit, Transit insurance, Transit Permit at his cost. The Bank will not arrange for any Road Permit / Sales Tax clearance for Delivery of hardware to different locations and the Bidder is required to make the arrangements for delivery of hardware to the locations as per the list of locations /items provided from time to time by the Bank. However, the Bank will provide letters / certificate / authority to the Bidder, if required.	<u>42.1. Delivery of Materials:</u> Delivery of materials should be <b>within 8 weeks for Non-Road Permit Locations and 10 Weeks for Road Permit Locations</b> for each ordered location/s from the date of intimation of locations. Please note that no extra charge / tax will be paid for those location/s where road permit is required. Bidder only has to arrange for road permit, taxes for road permit, Transit insurance, Transit Permit at their cost. The Bank will not arrange for any Road Permit for Delivery of hardware to different locations and the Bidder is required to make the arrangements for delivery of hardware to the locations as per the list of locations /items provided from time to time by the Bank. However, the Bank will provide letters / certificate / authority to the Bidder, if required.
d.	28	<u>42. Delivery, Installation &amp; Commissioning and Acceptance</u>	<u>42.2.</u> Bank shall provide the Circle Office address and contact details for delivery of materials. As the requirement of the hardware is for various Branches/Offices delivery locations may be given in	<u>42.2.</u> Circle offices shall be placing orders for their respective Branches/Offices/ATMs and they will be giving delivery instructions along with contact details. As the requirement of the hardware is for various Branches/Offices delivery locations may be given in phases <b>by</b>





			<p>phases. The effective date for delivery will be from the date of providing the addresses of Circle Offices to selected Bidder by the Bank. All the ordered materials should be delivered as mentioned in clause 42.1. On finalization of Branch/Office/ATM location bank will move the devices to the end location and instruct bidder for installation. However Bank reserves the right to change/modify locations for supply of the items. In the event of any change/modification in the locations where the hardware items are yet to be delivered, the bidder in such cases shall deliver, install and commission at the modified locations without any additional cost to the Bank. Correct Serial Numbers of the Devices should be captured by bidder before delivery of the Devices for future tacking, inventory management and shall be shared with Bank.</p>	<p><u>Circle Offices.</u> The effective date for delivery will be from the date of providing the addresses <u>by Circle Offices to selected Bidder.</u> All the ordered materials should be delivered as mentioned in clause 42.1. For these Branch/Office/ATM location <u>Circle Office will instruct bidder for installation &amp; commissioning.</u> However Bank reserves the right to change/modify locations for supply of the items. In the event of any change/modification in the locations where the hardware items are yet to be delivered, the bidder in such cases shall deliver, install and commission at the modified locations without any additional cost to the Bank. Correct Serial Numbers of the Devices should be captured by bidder before delivery of the Devices for future tacking, inventory management and shall be shared with Bank.</p>
e.	28	<u>42. Delivery, Installation &amp; Commissioning and Acceptance</u>	<p><u>42.3.</u> On delivery of the Devices to Circle Offices, Circle Office will shift the devices to the respective new/proposed Branches/Offices and inform Bidder for installation. The warranty period will start from the date of successful acceptance test carried out at the new Branch locations only.</p>	<p><u>42.3.For New/Proposed Branches/Offices/ATMs:</u> On delivery of the Devices to Circle Offices, Circle Office will shift the devices to the respective <u>New/Proposed Branches/Offices/ATMs</u> and inform Bidder for installation. The warranty period will start from the date of successful acceptance test carried out at the <u>Branch/Office/ATM</u> locations only.</p>
f.	29	<u>42. Delivery, Installation &amp; Commissioning and Acceptance</u>	<p><u>42.8. Installation of Materials:</u> Installation of materials should be within 10 Days (including Holidays) from the date of intimation given by Circle Offices for installation of</p>	<p><u>42.8. Installation of Materials:</u> Installation of materials should be within 15 Days (including Holidays) from the date of intimation given by Circle Offices for installation of all the materials at the new/existing Branches. Bidder shall do site survey</p>





			<p>all the materials at the new/existing Branches. Bidder shall do site survey compulsorily as per clause 44, before/during installation and satisfy themselves that Site is ready as per the device requirements before installing the equipments. Installation should be completed as per Scope of work. The Installation will be deemed as incomplete if any component of the hardware is not delivered or is delivered but not installed and / or not operational or not acceptable to the Bank due to non-suitability, and not supplied as per the specification as mentioned in the RFP. In such an event, the supply and installation will be termed as incomplete and system(s) will not be accepted. Installation and Commissioning of the hardware will be deemed as complete only when the same is accepted by the Bank in accordance with the Terms &amp; Conditions of this RFP. Date of installation shall be treated as date of all the material installed to the each ordered locations. Installation payment shall be paid against completion of installation of all the ordered materials and completion of scope of work duly certified by bank's officials in the installation report and installation payment claim letter. However installation report shall be prepared by the Bank. The Bidder should strictly follow as per installation report format</p>	<p>compulsorily as per clause 44, before/during installation and satisfy themselves that Site is ready as per the device requirements before installing the equipments. Installation should be completed as per Scope of work. The Installation will be deemed as incomplete if any component of the hardware is not delivered or is delivered but not installed and / or not operational or not acceptable to the Bank due to non-suitability, and not supplied as per the specification as mentioned in the RFP. In such an event, the supply and installation will be termed as incomplete and system(s) will not be accepted. Installation and Commissioning of the hardware will be deemed as complete only when the same is accepted by the Bank in accordance with the Terms &amp; Conditions of this RFP. Date of installation shall be treated as date of all the material installed to the each ordered locations. Installation payment shall be paid against completion of installation of all the ordered materials and completion of scope of work duly certified by bank's officials in the installation report and installation payment claim letter. However installation report shall be prepared by the Bank. The Bidder should strictly follow as per installation report format only. Other formats shall not be considered. The bidder has to submit scanned copy of Delivery, Installation and Acceptance test reports along with the originals while claiming the respective payments.</p>
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			only. Other formats shall not be considered. The bidder has to submit scanned copy of Delivery, Installation and Acceptance test reports along with the originals while claiming the respective payments.	
g.	29	<b><u>42. Delivery, Installation &amp; Commissioning and Acceptance</u></b>	<p><b><u>42.9.</u></b> Acceptance test should be carried out at the each ordered locations. Acceptance test report will be reckoned after one month of successful working of the installed items at each location. Acceptance payment shall be paid against completion of Acceptance test of all the ordered materials at the ordered locations duly certified by bank's officials in the Acceptance Test report and Acceptance payment claim letter. The bidder shall submit the proof of performance authenticated by the bidder and bank's official at the time of requesting acceptance payment. However Acceptance test report format shall be prepared by the Bank. The Bidder should strictly follow as per acceptance test report format only. Other formats shall not be considered. If the specifications of the RFP are not met by the Bidder during various tests, the Bidder shall rectify or replace the same to comply with the specifications within 15 days till such period Bank will not consider as accepted of all the materials and ownership shall be with Bidder only. Ownership of materials will come to the bank when successful completion of acceptance</p>	<p><b><u>42.9.</u></b> Acceptance test should be carried out at the each ordered locations. <u>Acceptance test report will be reckoned after 15 days of successful working of the installed items at each location.</u> Acceptance payment shall be paid against completion of Acceptance test of all the ordered materials at the ordered locations duly certified by bank's officials in the Acceptance Test report and Acceptance payment claim letter. The bidder shall submit the proof of performance authenticated by the bidder and bank's official at the time of requesting acceptance payment. However Acceptance test report format shall be prepared by the Bank. The Bidder should strictly follow as per acceptance test report format only. Other formats shall not be considered. If the specifications of the RFP are not met by the Bidder during various tests, the Bidder shall rectify or replace the same to comply with the specifications within 15 days till such period Bank will not consider as accepted of all the materials and ownership shall be with Bidder only. Ownership of materials will come to the bank when successful completion of acceptance test and duly certified by the bank's officials in the acceptance test report. The bidder shall take appropriate insurance at their cost to cover the hardware items during transit, delivery, installation and commissioning and till acceptance test completed and duly certified by the bank' official in the acceptance report.</p>





			test and duly certified by the bank's officials in the acceptance test report. The bidder shall take appropriate insurance at their cost to cover the hardware items during transit, delivery, installation and commissioning and till acceptance test completed and duly certified by the bank' official in the acceptance report.	
h.	30	<u>42. Delivery, Installation &amp; Commissioning and Acceptance</u>	<u>42.13.</u> If Equipment is delivered but the Site is Not Ready for more than 180 days, Installation & Acceptance Sign-Off will be provided by Bank on successful Installation & Testing of those equipments at respective Circle Offices of Bank by the bidder. Warranty will start for such Devices from the date of Installation & Acceptance Sign off.	<u>42.13.</u> If Equipment is delivered but the Site is Not Ready for <b>more than 60 days</b> , Installation & Acceptance Sign-Off will be provided by Bank on successful Installation & Testing of those equipments at respective Circle Offices of Bank by the bidder. Warranty will start for such Devices from the date of Installation & Acceptance Sign off.
i.	49	<u>Annexure 1</u>	<u>Bid Covering letter</u>	<u>Amended Annexure-1 (Bid Covering letter) is attached as Annexure</u>
j.	51	<u>Annexure-2 Eligibility Criteria Declaration</u>	<u>e.</u> 2000 Nos. of Managed Network Switches of the proposed OEM (not necessarily the model) offered to Bank in this RFP should have been supplied (not necessarily by the Bidder) to Central Government! State Government/ Public Sector Organization/ Scheduled Commercial Banks/BFSI sector in India during last 3 years from 01/11/2014 to 31/10/2017.	<u>Eligibility Criteria</u> <u>e.</u> <u>1000 Nos.</u> of Managed Network Switches of the proposed OEM (not necessarily the model) offered to Bank in this RFP should have been supplied (not necessarily by the Bidder) to Central Government! State Government/ Public Sector Organization/ Scheduled Commercial Banks/BFSI sector/ <u>Multi National Companies</u> in India during last 3 years from 01/11/2014 to 31/10/2017.  <u>Documents to be Submitted</u> Bidder has to submit Purchase Order Copies Or Letters confirming the delivery /Supply from the Buyer duly mentioning the Make of the Managed Network Switches from the Customers to this effect are to be enclosed.



k.	51	<u>Annexure-2 Eligibility Criteria Declaration</u>	f. The Bidder should have supplied Minimum 1000 Nos. of Managed Network Switches to Central Government/State Government/ Public Sector Organization/ Scheduled Commercial Banks/BFSI sector in India during last 3 years from 01/11/2014 to 31/10/2017.	<u>Eligibility Criteria</u> f. The Bidder should have supplied Minimum 1000 Nos. of Managed Network Switches to Central Government/State Government/ Public Sector Organization/ Scheduled Commercial Banks/BFSI sector/ <u>Multi National Companies</u> in India during last 3 years from 01/11/2014 to 31/10/2017. <u>Documents to be Submitted</u> The Bidder has to provide Purchase Order Copies Or Letters confirming the delivery /Supply from the Buyer in their name to this effect are to be enclosed.
l.	52	<u>Annexure-2 Eligibility Criteria Declaration</u>	j. The OEM must be listed in the Leader of Gartner's Quadrant "Magic Quadrant for Wired and Wireless LAN Access Infrastructure" continuously for last two years (i.e. in 2015 & 2016)	<u>Eligibility Criteria</u> j. The OEM must be listed in Gartner's Quadrant "Magic Quadrant for Wired and Wireless LAN Access Infrastructure" continuously for last two years (i.e. in 2015 & 2016) <u>Documents to be Submitted</u> Bidder should submit Gartner Magic Quadrant reports to this effect
m.	61	<u>Annexure-7 A. Technical Specifications for Managed Network Switches</u>	a) <u>General Specifications</u> 17. The Switch Model proposed in the solution should be IPv6 Compliant. The Device should be on the IPv6 Ready Logo Program Approved List or USGv6 Tested Devices List. If the device is only USGv6 certified, OEM has to submit a declaration that they have already initiated the procedure for getting IPv6 Ready Logo Certificate for the proposed Switch and the proposed Switch is IPv6 Ready in all aspects.	a) <u>General Specifications</u> 17. The Switch Model proposed in the solution should be IPv6 Compliant from Day One. OEM has to submit valid documentary proof acceptable to the Bank for the proposed Switch's IPv6 Readiness in all aspects.

All the other Instructions and Terms & Conditions of the above RFP remain unchanged. Please take note of the above Amendments while submitting your response to the subject RFP.

Date: 30/11/2017  
Place: Bengaluru

  
Deputy General Manager  




**Annexure-1**  
**Bid Covering letter**

(To be given on the Company's Letter Head)

Reference No:

Date:

The Deputy General Manager,  
Canara Bank,  
Asset Procurement & Management Group,  
Department of Information and Technology,  
Naveen Complex, 14 M G Road,  
Bengaluru - 560 001, Karnataka

Dear Sir,

**SUB: RFP for Supply, Installation, Integration and Maintenance of Managed Network Switches under Rate Contract.**

**Ref: Your RFP 21/2017-18 dated 17/11/2017**

Having examined the tender document including all annexures the receipt of which is hereby duly acknowledged, we, the undersigned, offer for subject items are in conformity with the said tender in accordance with the schedule of prices indicated in the commercial offer and made part of this offer.

If our offer is accepted, we undertake to complete delivery of materials within **8 weeks** from the date of receipt of the Purchase Order for non-road permit locations and within **10 weeks** for Road Permit locations. Also, we undertake to complete installation, configuration and commissioning of the delivered Hardware & Software and complete all the works specified in the Scope of Work at the bank branch/office within **15days** from the date of delivery of all the materials for each ordered locations.

If our offer is accepted, we undertake to provide Technical consultancy / Service support / Guidance for the devices supplied as per the above referred RFP, during warranty support period and AMC (if contracted). We have submitted Demand Draft /Bank Guarantee in lieu of EMD for Rs.10,00,000 ( Rupees Ten Lakhs only) in favour of Canara Bank as EMD.

We agree to abide by this offer till **One Year** from the date of opening of Commercial Bid (Indicative)/ conducting Online Reverse Auction and for such further period as mutually agreed between the bank and successful bidder, and agreed to in writing by the bidder. We also agree to keep the Earnest Money Deposit/Bank Guarantee in lieu of EMD during the entire validity period of the tender. However if we withdraw our offer within the said validity period, you shall have the right to forfeit the EMD/invoke the Bank Guarantee in lieu of EMD, without reference to us. We agree to abide by and fulfil all the terms and conditions of the tender and in default thereof, to forfeit and pay to you or your successors, or authorized nominees such sums of money as are stipulated in the conditions contained in tender together with the return acceptance of the contract.

We accept all the Instructions, Technical Specifications, Terms and Conditions and Scope of Work of the subject RFP. We understand that the Bank is not bound to accept the lowest or any offer the Bank may receive without assigning any reason whatsoever.

Date

Signature with seal

Name :

Designation :

