

| Sno | Technical Evaluation Parameter - A | Existing Scoring Matrix | | Amended Scoring Matrix | | Maximum Marks |
|-----|--|-------------------------|---------------|---|---------------|---------------|
| | | Marks | Maximum Marks | Marks | Maximum Marks | |
| 1 | Unit is incorporated Under Companies Act/ University /Government Organization /Public Sector Unit/ Partnership Firm / Trust / Society / LLP / Association registered under relevant act. | Above 5 Years Existence | 5 | 5 Years & above | 5 | 5 |
| | | 3 to 5 Years Existence | 3 | 4 Years & above but less than 5 Years Existence | 4 | |
| | | | | 3 Years & above but less than 4 Years Existence | 3 | |
| 2 | No. of employees of PSUs / Banks / Financial Institutions(FIs) / Public / Private Limited Company imparted with Customised Training on Customer Service / Soft Skills / Behavioral aspects in the last 5 years as on 31.12.2017 in India. | Above 40000 employees | 20 | Above 40000 employees | 20 | 20 |
| | | Above 30000 to 40000 | 15 | Above 30000 to 40000 | 18 | |
| | | Above 20000 to 30000 | 10 | Above 20000 to 30000 | 15 | |
| | | 10000 to 20000 | 6 | 10000 to 20000 | 12 | |
| 3 | No. of assignments of customized training on customer service/ soft skills /behavioral aspects for employees of PSUs / Banks / Financial Institutions(FIs) / Public / Private Limited Company in India during the past 5 years as on 31.12.2017 covering a minimum total of 10000 employees from such assignments. | 6 assignments & above | 20 | 5 assignments & above | 20 | 20 |
| | | 4 to 5 assignments | 15 | 4 assignments | 18 | |
| | | 2 to 3 assignments | 10 | 3 assignments | 16 | |
| | | 1 assignment | 6 | 2 assignments | 14 | |
| | | | | 1 assignment | 12 | |

HRW RFP 01/2018 DATED 24.01.2018
ENGAGEMENT OF TRAINING VENDOR FOR CONDUCTING "RE-ORIENTATION TRAINING PROGRAM"

15.02.2018

Amendment No: 01

Page Number of RFP : 24

Clause of RFP : 24.3.2.1 Technical Capability-Technical Evaluation Parameter - A

| Sno | Technical Evaluation Parameter - A | Existing Scoring Matrix | | Amended Scoring Matrix | | Maximum Marks | |
|-----------------------------------|---|---|---------------|---|---------------|---------------|----|
| | | Marks | Maximum Marks | Marks | Maximum Marks | | |
| 4 | Faculty Strength - Permanent faculty on rolls or regular arrangement of faculty by way of professionals like visiting faculty or by way of tie up with any professional teaching institutes/firms | Above 50 | 10 | Above 50 | 10 | 10 | |
| | | 41 to 50 | | 41 to 50 | | | 7 |
| | | 30 to 40 | | 30 to 40 | | | 5 |
| 5 | Revenue from Training of the Bidder overall during last three (3) financial years (i.e., 2014-15, 2015-16 & 2016-17) | Rs.5 Crores and Above | 15 | Rs.5 Crores & above | 15 | 15 | |
| | | Rs.4 Crores and above but less than Rs.5 Crores | | Rs.4 Crores & above but less than Rs.5 Crores | | | 13 |
| | | Rs.3 Crores and above but less than Rs.4 Crores | | Rs.3 Crores & above but less than Rs.4 Crores | | | 10 |
| Parameter A - Total (Item 1 to 5) | | | 70 | | | 70 | |