

Amendment-3 to “RFP 28/2017-18 dated 18/01/2018 for Selection of vendor for Supply, Installation, Integration, Implementation and Support for Enterprise Fraud Risk Management Solution”

It is decided to amend the following in respect of the above RFP:

a. Submission & Opening of Bid - Clauses 23.2 and 24.1 (Page No.29 & 30) & Sl. no.7 and 8 (Page No. 2)

Events	Existing	Amended
	Time & Date	Time & Date
Last Date of Submission of Bids	22/02/2018, Thursday upto 3.00 PM	27/02/2018, Tuesday upto 3.00 PM
Date and time of Opening of Part A-Conformity to Eligibility Criteria.	22/02/2018, Thursday, 3.30 PM	27/02/2018, Tuesday, 3.30 PM

Sl. No.	Page No.	Clause No.	Existing	Amended
b.	65	<u>Annexure-3</u> <u>Eligibility Criteria Declaration</u> <u>Criteria no. d</u>	<u>Eligibility Criteria:</u> The Bidder should have positive Net Worth as on 31/03/2017. <u>Documents to be submitted:</u> The Bidder must produce a certificate from the Company's Chartered Accountant to this effect.	<u>Eligibility Criteria:</u> The Bidder should have positive Net Worth as on 31/03/2017. <u>Documents to be submitted:</u> Bidder must produce Audited balance Sheet for last Financial Year (i.e. 2016-17).
c.	66	<u>Annexure-3</u> <u>Eligibility Criteria Declaration</u> <u>Criteria no. g</u>	<u>Eligibility Criteria:</u> The Bidder should have implemented/under implementation the FRM Solution in at least one Scheduled Commercial Bank in India or abroad having customer base of 2 Crores or above with a minimum Business volume of Rs 4 Lakhs Crores, having experience in implementation in the four Basic channels- Core Banking, ATM, Mobile Banking & Internet Banking. <u>Documents to be submitted:</u> Bidder has to provide order copy / reference letter in their name from Concerned Bank.	<u>Eligibility Criteria:</u> The Bidder/OEM should have implemented/under implementation the FRM Solution in at least one Scheduled Commercial Bank in India or Foreign Banks having customer base of 1.5 Crores or above with a minimum Business volume of Rs 2 Lakhs Crores as on 31/12/2017, having experience in implementation in 3 out of the 4 Basic channels- Core Banking, ATM, Mobile Banking & Internet Banking. <u>Documents to be submitted:</u> If Bidder has implemented, then it has to provide order copy / reference letter in their name from Concerned Bank. In case OEM has implemented, OEM has to provide order copy / reference letter /undertaking in its letter head to this effect.
d.	14	<u>Scope of Work</u>	9.1.40. All efforts due to Customization, enhancements, modifications, parameterization, bug fixing, changes in Front end/ middleware / Back end will be	“9.1.40. All efforts due to Customization, enhancements, modifications, parameterization, bug fixing, changes in Front end/ middleware / Back end will be



			<p>handled by on site L2&L3 resources at no extra cost to the Bank. However, Bank may deploy additional resources if required. Bidder has to quote per man day cost in the Bill of Material (Annexure-17). Charges of man days quoted will be valid for entire contract period.</p>	<p>handled by on site L2&L3 resources at no extra cost to the Bank. However, any complex new requirements, new module request originated by the Bank, for which the per man day efforts which may exceed more than 90 days will be handled through Change request /Change Management process as per the Manday cost quoted in the Bill of Material. Bank will place order for the extra number of Man days (above 90 days) agreed for the Change Request as per the rate quoted in the Bill of Material. Charges of man days quoted will be valid for entire contract period."</p>
e.	18	<p>9.4. Facility Management and Service Requirement:</p> <p>9.4.5. Scope of Services:</p>	<p>9.4.5.2. Software Maintenance and Support Services during Warranty:</p> <ul style="list-style-type: none"> All product upgrades, modifications, enhancements that have to be provided to the Bank at no additional cost to the bank. 	<p>9.4.5.2. Software Maintenance and Support Services during Warranty:</p> <p>"All product upgrades and updates have to be provided to the Bank at no additional cost to the bank."</p>

NOTE

Original terms as per RFP for Commercial evaluation:

With reference to subject RFP, as per the original terms Commercial bid (indicative) was to be obtained along with the bids at the time of submission of bids and subsequently Online Reverse Auction was to be conducted for arriving at L1, L2, L3... bidders.

Amended terms for Commercial evaluation:

In this regard, it has been decided to obtain closed commercials along with the bid submission as per the amended Bill of Material format attached herewith. L1, L2, L3 ... Bidder will be decided purely on the Total Cost of Ownership quoted in the Bill of Material. L1, L2, L3 ... prices quoted in the Bill of Material will taken for T1L1 calculation for selection of Successful bidder. Kindly go through the amended clauses below regarding evaluation of bids.

f. **Amended Clause no. 14.4 (Preparation of Bids-Page no. 27) of the RFP:**

14. Preparation of Bids:

14.4. Part C-Commercial Bid:

14.4.1. Commercial Bid should be submitted as per the instruction in **Appendix-C**.

14.4.2. Commercial Bid shall be submitted as per Bill of Material and other terms and conditions of RFP on prices. Bill of Material should give all relevant price information as per **Amended Annexure-17**. Any deviations from the Bill of Material / non submission of prices as per the format shall make the bid liable for rejection.



- 14.4.3. Under no circumstances the Bill of Material should be kept in Part-A (i.e. Conformity to Eligibility Criteria) or Part B (i.e. Technical Proposal) Covers. The placement of Bill of Material in Part A (i.e. Conformity to Eligibility Criteria) or Part B (i.e. Technical Proposal) covers will make bid liable for rejection.
- 14.4.4. The Bill of Material must be attached in Technical Proposal as well as Commercial Bid. The format will be identical for both Technical Proposal and Commercial Bid, except that the Technical Proposal should not contain any price information (with Prices masked). Any change in the Bill of Material format may render the bid liable for rejection.
- 14.4.5. Bidder must take care in filling price information in the Commercial Offer, to ensure that there are no typographical or arithmetic errors. All fields must be filled up correctly.
- 14.4.6. Any change in the Bill of Material format may render the bid liable for rejection. The Commercial Bids that are incomplete or conditional are liable to be rejected.
- 14.4.7. The Bidder should indicate the individual taxes, and its applicable rate along with the estimated tax amounts to be paid by the Bank.
- 14.4.8. After ensuring the above, it shall be placed inside a separate Envelope and sealed and superscribed on the top of the cover as “PART C-Commercial Bid for RFP 28-2017-18 Dated 18-01-2018 for Selection of vendor for Supply, Installation, Integration, Implementation and Support for Enterprise Fraud Risk Management Solution.

g. Amended Clause no. 27.12 (Evaluation of Bid-Page no. 34 & 35) of the RFP:

27. Evaluation of Bid:

27.12. Commercial Bid Evaluation of the Bidders:

- 27.12.1. Commercial Evaluation will be done after giving effect to arithmetical correction, if any as per Bill of Material (Amended Annexure-17).
- 27.12.2. The bidders are required to submit commercials as per Bill of Material (Amended Annexure-17).
- 27.12.3. Bill of Material bids quoted in any other currency than INR will be disqualified.
- 27.12.4. L1, L2, L3 ... Bidder will be decided purely on the Total Cost of Ownership quoted in the Bill of Material. L1, L2, L3 ... prices quoted in the Bill of Material will taken for T1L1 calculation for selection of Successful bidder as mentioned in the Clause no. 27 of the RFP.
- 27.12.5. Bids quoting unrealistic prices for any of the solution will be rejected at the discretion of the bank. AMC/ATS (wherever applicable) has to be a minimum of 8% of the product cost.
- 27.12.6. L1 and L2 Bidder will be decided purely on the Total Cost of Ownership quoted in the Bill of Material (Amended Annexure-17). L1 and L2 prices quoted in the Bill of Material (Amended Annexure-17) will taken for T1L1 calculation for selection of Successful bidder as mentioned in the Clause no. 27 of the RFP.
- 27.12.7. The Bank reserves the right to modify any terms, conditions and specifications of the RFP and Bank reserves the right to obtain revised price bids from the bidders

with regard to change in RFP clauses. The Bank reserves the right to accept any bid in whole or in part.

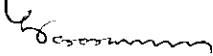

h. Amended Clause no. 29 (Determination of L1 Price-Page no. 35 & 36) of the RFP:

29. Determination of L1 Price:

- 29.1. L1 Price will be determined after giving effect to arithmetical correction, if any.
- 29.2. The L-1 bidder will be determined on the basis of the lowest price quoted in the Commercial bid.
- 29.3. However, the Bank does not bind itself to accept the lowest or any Bid and reserves the right to reject any or all bids at any point of time prior to the order without assigning any reasons whatsoever.
- 29.4. The bank reserves the right to re-tender without assigning any reasons whatsoever. The bank shall not incur any liability to the affected bidder(s) on account of such rejection. Bank shall not be obliged to inform the affected bidder(s) of the grounds for the Bank's rejection.
- 29.5. The Bank reserves the right to modify any terms, conditions and specifications of the RFP and Bank reserves the right to obtain revised price bids from the bidders with regard to change in RFP clauses. The Bank reserves the right to accept any bid in whole or in part.

All the other Instructions and Terms & Conditions of the above RFP remain unchanged.
Please take note of the above Amendments while submitting your response to the subject RFP.

Date: 20/02/2018
Place: Bengaluru


Deputy General Manager


Annexure- 17
Bill of Material

SUB: RFP for Selection of vendor for Supply, Installation, Integration, Implementation and Support for Enterprise Fraud Risk Management Solution.

Ref: Your RFP 28/2017-18 dated 18/01/2018

Notes

1. These details should be on the letter head of Bidder and each & every page should be signed by an Authorised Signatory with Name and Seal of the Company.
2. Please be guided by RFP terms, subsequent amendments and replies to pre-bid queries (if any) while quoting.
3. Do not change the structure of the format nor add any extra items.
4. No counter condition/assumption in response to commercial bid will be accepted. Bank has a right to reject such bid.

Table -A
Price details of Hardware & Software Items

[Amount in Indian Rupees]

Sl. No.	Item Details	Cost Price				AMC/ATS (as per Table E)*				Quantity	Total Cost with 3 Years Warranty and 2 Years AMC/ATS (Incl. of tax)	
		Unit Price with 3 years Comprehensive onsite warranty and support (Excl. of Tax) for Hardware & Software	Tax for Column A		Unit Price with 3 years Comprehensive onsite warranty and support (Incl. of Tax) for Hardware & Software	2 years AMC/ ATS charges per unit after warranty period (Excl. of Tax)	Tax for Column E		Total AMC/ ATS per unit for 2 years (incl. of tax)			Unit Cost with 3 Years Warranty and 2 Years AMC/ATS (Incl. of tax)
			A	B % of tax			C= Tax Amt	D=A+C				
1.	Enterprise Fraud Risk Management Solution as per Annexure-10										1	
2.	Hardware/ Appliance including OS & other software for Enterprise Fraud Risk Management Solution for DC										1	
3.	Hardware/ Appliance including OS & other software for Enterprise Fraud Risk Management Solution for DR										1	
4.	Hardware/ Appliance including OS & other software for Enterprise Fraud Risk Management Solution for UAT at DC										2	



5.	One time implementation charges					xx	xx	xx	xx		1
6.	Training Charges					xx	xx	xx	xx		1
7.	Total cost (total of column k of 1,2,3 and 4)										

*Year wise breakup of AMC charges should be furnished in Table-E.

Table-B
Charges for Onsite Resources for 5 Years:

Sl. No.	Description	Resource Cost per Year [Excluding Tax]	Tax %	Tax Value	Resource Cost per Year [Including Tax]	Qty	No. of Years	Resource Cost for 5 Years [Including Tax]
		a	b	c	d=(a+c)			g=dxexf
1.	Onsite L1 Resources at Bengaluru					7	5	
2.	Onsite L2 Resources at Bengaluru					4	5	
3.	Onsite L3 Resources at Bengaluru					1	5	
4.	Total Cost for Resources [Total of column g of row 1,2 and 3]							

Table-C
Cost for any Customisation , enhancements, modifications, parameterisation , bug fixing , changes in Front end/ middleware / Back end

Description	Charges Per Man day (Excluding Tax)	Tax %	Tax Value	Charges Per Man day (Including Tax)	No. of man days per Year	No. of Years	Total Cost for 6 Years (Including Tax)
	a	b	c	d=a+c	e	f	g=d*e*f
Cost for any additional Customization , enhancements, modifications, parameterization , bug fixing , changes in Front end/ middleware / Back end					100	5	

*Number of man days mentioned above is indicative only. However, the no. of man days may vary from time to time in total. Bank will place the order for the desired mandays as and when required.

Table-D
Total Cost for 5 Years Contract Period

Sl. No.	Details	Total Cost of Ownership [inclusive of tax]
A	Total Price details of Hardware & Software Items Table-A [Total of Column K]	
B	Total Charges for Onsite Resources for 5 Years as per Table-B [Column g]	
C	Total Cost for Customization, enhancements, modifications, parameterization , bug fixing , changes in Front end/ middleware / Back end as per Table C[total of column g]	
D	Total Cost of Ownership [Sum of A,B and C]	



Table -E
Post Warranty AMC/ATS Calculation Table for Unit Quantity for Table-A
 [Amount in Indian Rupees]

Sl. No.	Description	Post Warranty AMC/ATS Charges year wise**					
		4 th Year	5 th Year	Total AMC/ATS for 2 Years (Excl. of Tax)	Tax %	Tax in Amt.	Total AMC/ATS for 2 Years (Incl. of Tax)
		AMC/ATS Charge (Excl. of tax)	AMC/ATS Charge (Excl. of tax)				
		a	b	c=(a+b)	d	e	f=(c+e)
1.	Enterprise Fraud Risk Management Solution as per Annexure-10						
2.	Hardware/ Appliance including OS & other software for Enterprise Fraud Risk Management Solution for DC						
3.	Hardware/ Appliance including OS & other software for Enterprise Fraud Risk Management Solution for DR						
4.	Hardware/ Appliance including OS & other software for Enterprise Fraud Risk Management Solution for UAT at DC						

****Note:**

- i. The Charges mentioned in column 'c' of Table-E should tally with the charges mentioned under Column 'E' of Table-A. The Charges mentioned in column 'f' of Table-E should tally with the charges mentioned under Column 'H' of Table-A.

Undertaking

- i. Bill of material is submitted on the letter head and is signed by an Authorised Signatory with Name and Seal of the Company.
- ii. We confirm that we have gone through RFP clauses, subsequent amendments and replies to pre-bid queries (if any) and abide by the same.
- iii. We have not changed the structure of the format nor added any extra items. We note that any such alternation will lead to rejection of Bid.
- iv. We agree that no counter condition/assumption in response to commercial bid will be accepted by the Bank. Bank has a right to reject such bid.
- v. We are agreeable to the payment schedule as per "Payment Terms" of the RFP.

Date

Signature with seal

Name :

Designation :

