

**REPLIES TO PRE-BID QUERIES RAISED AT THE MEETING HELD ON 27/12/2018 IN RESPECT OF RFP -DBS- 05/2018-2019 Dated 10/12/2018- "Supply, Installation, Commissioning and Maintenance of CASH RECYCLERS"**

Sl. No.	Page No.	RFP Clause	Clause Description	Bidder's Query	Bank's Reply
1	75	15	System hardening/Terminal Security solutions/Access Management/Operating System Hardening and password management (As per RBI guidelines)	Our understanding is as below , Bidder needs to provide server and environmental software for implementing the solution.It will be banks responsibility on Monitoring the solution. If any changes in above understanding request bank to clarify and accordingly commercials format also needs to be changed as per the required scope.	Bank will provide server for implementing the solution.
2	54	C	The bidder should be profit earning company (FY 2017-18) registered in India & should have a minimum turnover of Rs 50 Cr during each of the last 3 Financial Year 2015-16,2016-17,2017-18.	Kindly confirm on profit , is it profit after tax or net profit of the company? Also bank to consider bidder should be profit earning company for the last three years 2015-16,2016-17,2018-19. We also understand that the turnover which is requested is from India Business only.	Bidder has to comply with RFP terms.
3			Commercial table	Kindly confirm whether warranty is 1 year or 3 years? And also on AMC	Revised Annexure 17 is enclosed.



**Annexure-17**  
**Bill of Material (Indicative)**

**Notes:**

1. These details should be on the letter head of Bidder and each & every page should be signed by an Authorized Signatory with Name and Seal of the Company.
2. There should not be any erasures, alterations or overwriting in the material. Any erasures, alterations or overwriting if found, the offer is liable to be rejected.

**TABLE - I: Price Details of Hardware / Software Items required for RFP**  
**Supply, Installation and Maintenance of Cash Recyclers across the Country**

Sl. No.	Items as per this RFP requirement	Cost Price				AMC *				Total Cost per unit with AMC (Incl. of tax)	Qty	Total Cost (Incl. of tax)
		Unit Price with 1 year Comprehensive onsite warranty (Excl. of Tax) for Hardware & Software	Tax for Column A		Unit Price Incl. of tax	6 years AMC charges per item after warranty period (Excl. of Tax)	Tax for Column E		Total AMC for 6 Years (Incl. of Tax)			
			A	B % of tax			C Tax Amt.	D = A+C				
1	Cash Recyclers										200	
2	UPS										200	
	<b>Total Cost of Ownership (1+2)</b>		***				***				200	

\*Year wise breakup of AMC charges should be furnished in Table II.

**Declaration:**

- a. We confirm that we have gone through RFP clauses, subsequent amendments and replies to pre-bid queries (if any) and abide by the same.
- b. We have not changed the structure of the format nor added any extra items. We note that any such alternation will lead to rejection of Bid.
- c. We agree that no counter condition/assumption in response to commercial bid will be accepted by the Bank. Bank has a right to reject such bid.

**Date:**

**Signature with Seal:**

**Name:**

**Designation:**



Table -II

**Commercial Version – Post-Warranty AMC Calculation Table (RFP DBS 05/2018-19 dt: 10/12/2018)**

DESCRIPTION	CASH RECYCLERS							UPS				
	Unit Price As Per Column A Of Table - I	AMC %	AMC Charge (Excl. of tax)	Tax %	Tax in Amt.	Total AMC (Incl. of tax)	Unit Price As Per Column A Of Table - I	AMC %	AMC Charge (Excl. of tax)	Tax %	Tax in Amt.	Total AMC (Incl. of tax)
	A	B	C	D	E	F	G	H	I	J	K	L
AMC CHARGES												
FIRST YEAR												
SECOND YEAR												
THIRD YEAR												
FOURTH YEAR												
FIFTH YEAR												
SIXTH YEAR												
SEVENTH YEAR												
GRAND TOTAL OF AMC												
POST WARRANTY AMC CHARGES YEAR WISE												
	NOT APPLICABLE (UNDER WARRANTY)						NOT APPLICABLE (UNDER WARRANTY)					

(F8=F2+F3+F4+F5 +F6+F7)

(L8=L2+L3+L4+L5 +L6+L7)

\*\* Note: The Charges mentioned above in Row 8 (F8 and L8) should tally with the charges mentioned under Price Details in column H of Table -I.

Date:  
Signature with Seal:  
Name:  
Designation:

